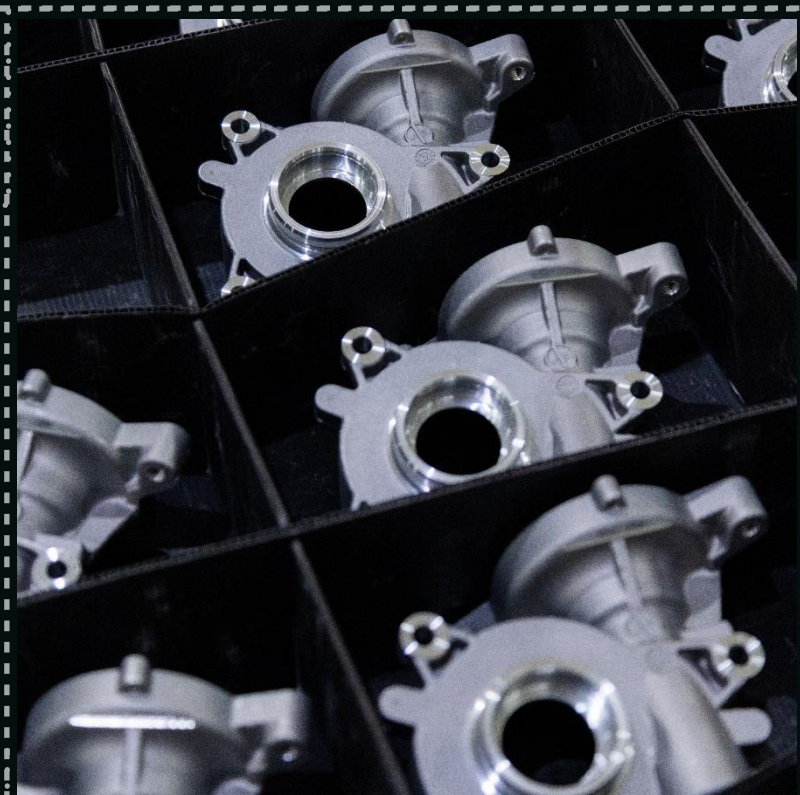




# TEKNIA

Your manufacturing partner for mobility



Group results  
2024 First half year







|                   |                              |                                                                                                                                                                   |
|-------------------|------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| TURNOVER          | 220.5 M€<br>-3.8% vs H1 2023 | Turnover in line with H1 2023, despite customer project delays.                                                                                                   |
| EBITDA            | 23.4 M€<br>-2.9% vs H1 2023  | EBITDA in line with budget, focusing on optimizing the cost structure in the second half.                                                                         |
| % EBITDA MARGIN   | 10.6%<br>+0.1pp vs H1 2023   | Consolidated EBITDA margin, despite lower turnover. Confirmation of accomplishment with the strategic plan.                                                       |
| NET PROFIT        | 5.27 M€<br>-43% vs H1 2023   | Despite the tight control of spreads, the net result was impacted by an increase in the variable rates financial cost. There was also an increase in negative FX. |
| NET DEBT / EBITDA | X2.24<br>X2.21 in H1 2023    | Resilient net debt/EBITDA ratio, confirming the solid financial profile.                                                                                          |
| CASH              | 17.5 M€<br>€17M in 1S 2023   | Focus on cash generation despite intensified CAPEX efforts.                                                                                                       |
| CAPEX             | 19.6 M€<br>8.9% o/sales      | Investment effort to ensure the production of new businesses and the continuous improvement of processes.                                                         |







## Budgetary compliance in a context of uncertainty

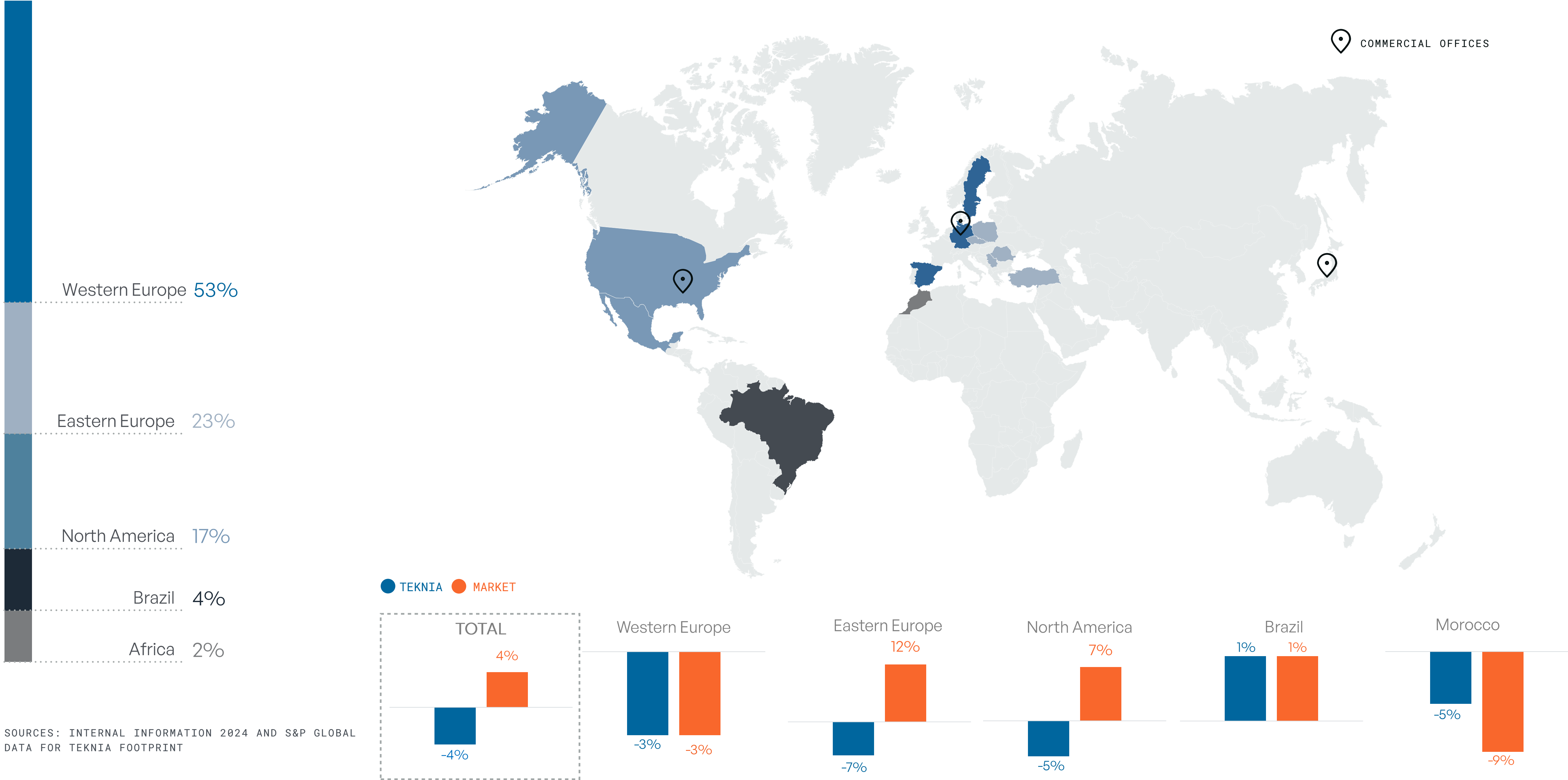
### Turnover

Despite delays in the launch of new electrification projects captured, sales in line with budget and not far off the record first half of 2023.

### EBITDA

Very challenging time, given the maintenance of cost inflation levels in the face of production levels subject to electrification plans that have not materialized.

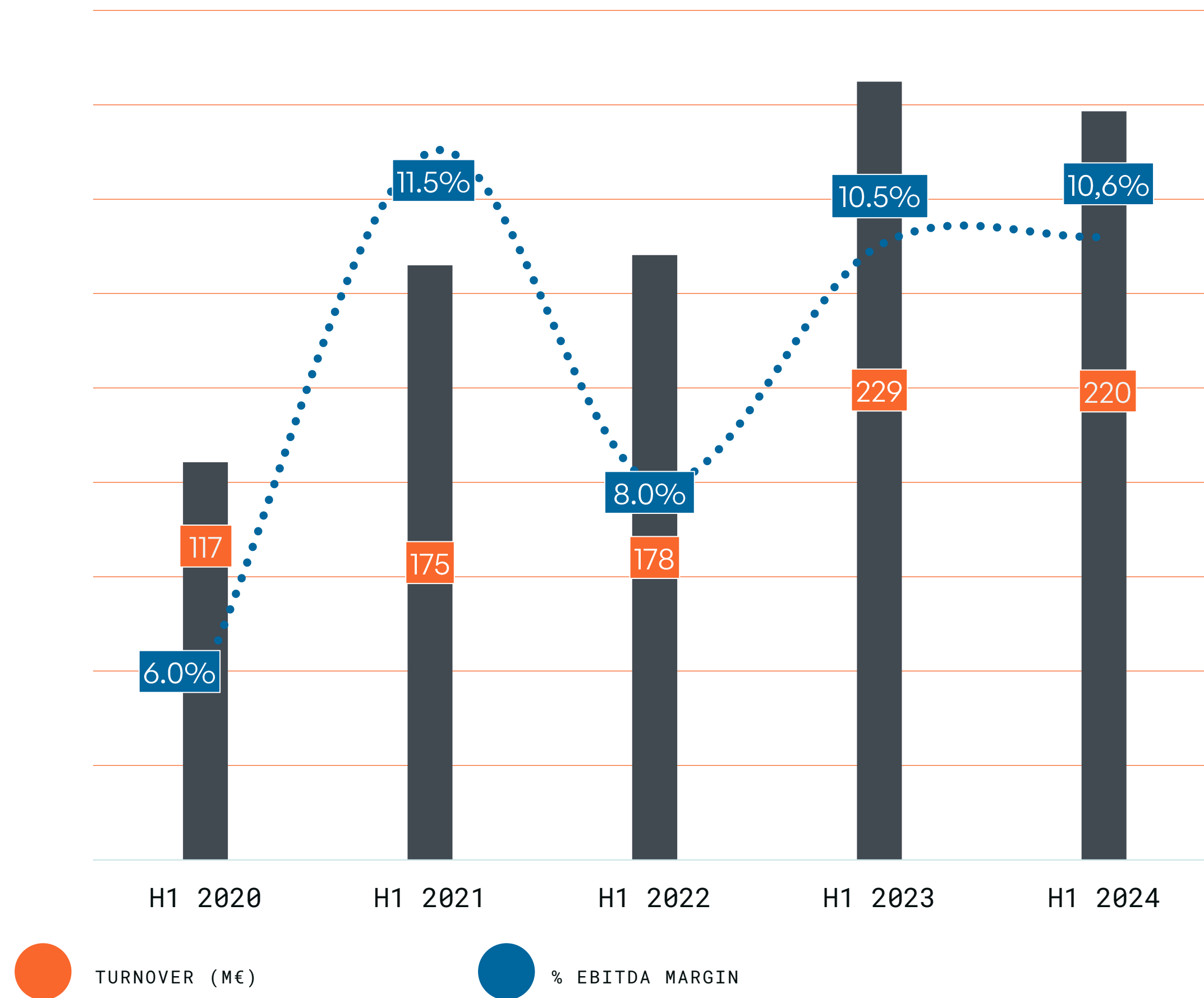
|                 | H1 2022 | H1 2023 | H1 2024 |
|-----------------|---------|---------|---------|
| TURNOVER        | 178.0   | 229.4   | 220.5   |
| EBITDA          | 14.2    | 24.1    | 23.4    |
| % EBITDA MARGIN | 8%      | 10.5%   | 10.6%   |
| EBIT            | 6.7     | 15.4    | 12.8    |
| % EBIT MARGIN   | 3.9%    | 7.0%    | 5.9%    |
| NET PROFIT      | 4.74    | 9.25    | 5.27    |







## Turnover & EBITDA margin







## Teknia advances in the objectives of the strategic plan ‘Moving Teknia 2025’.



### Acquisition of Xpander to support digital plant transformation

Teknia acquired in H1 2024 the Spanish company Xpander, dedicated to digital transformation consultancy, sales of proprietary software and development based on blockchain technology. The aim of this operation is to improve the company's digitalization and technological transformation capabilities.

Teknia integrates the entire Xpander team, which, in addition to providing services to the Group, will maintain its services to third parties as a technology consultant.



### Teknia Partners, a commitment to the future of mobility

The Group has set up Teknia Partners, an investment vehicle aimed at investing in companies in the field of new mobility. Through this company, Teknia will analyze the entry into different emerging companies that create innovative solutions in this field.

The first two investments made by Teknia Partners have been in the Spanish company [Zuma](#) and the Swiss company [Libattion](#).

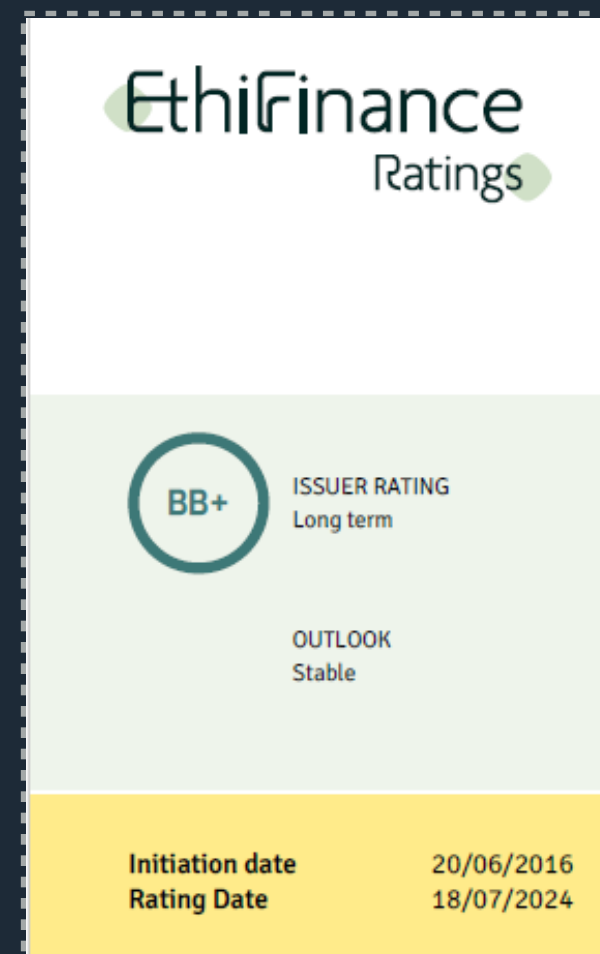






# Teknia's financial rating

Affirmation of the global BB+ rating, with upgrade to BBB financial profile.



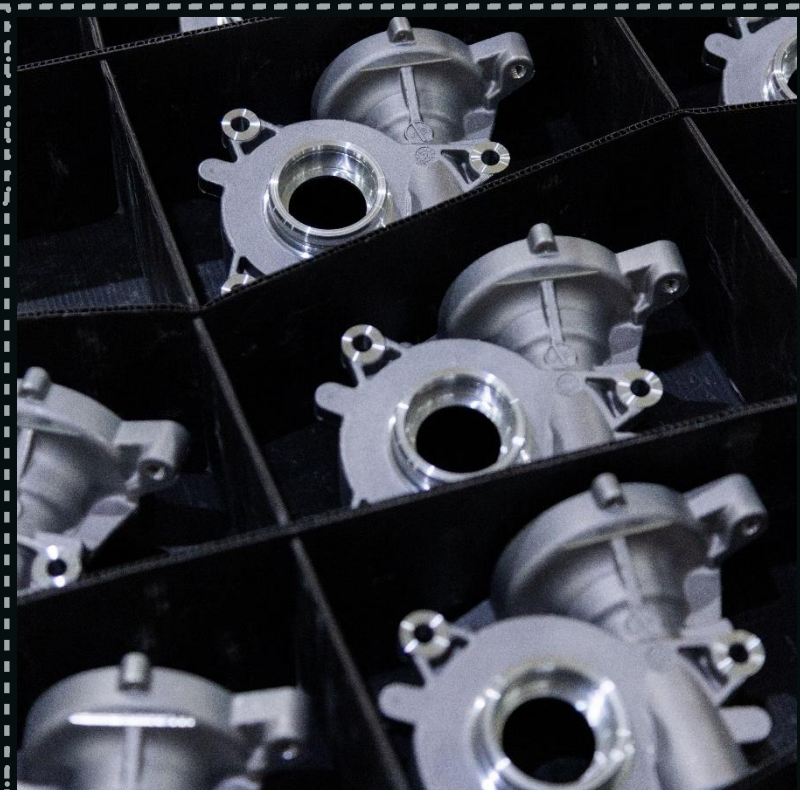
## KEY STRENGTHS

- Progressive strengthening of the equity structure and controlled leverage levels, resulting in adequate financial autonomy.
- High degree of interest coverage via EBITDA despite the rise in interest rates.
- High liquidity supported by a solid financial profile, which gives it a BBB rating for cash flow and debt.

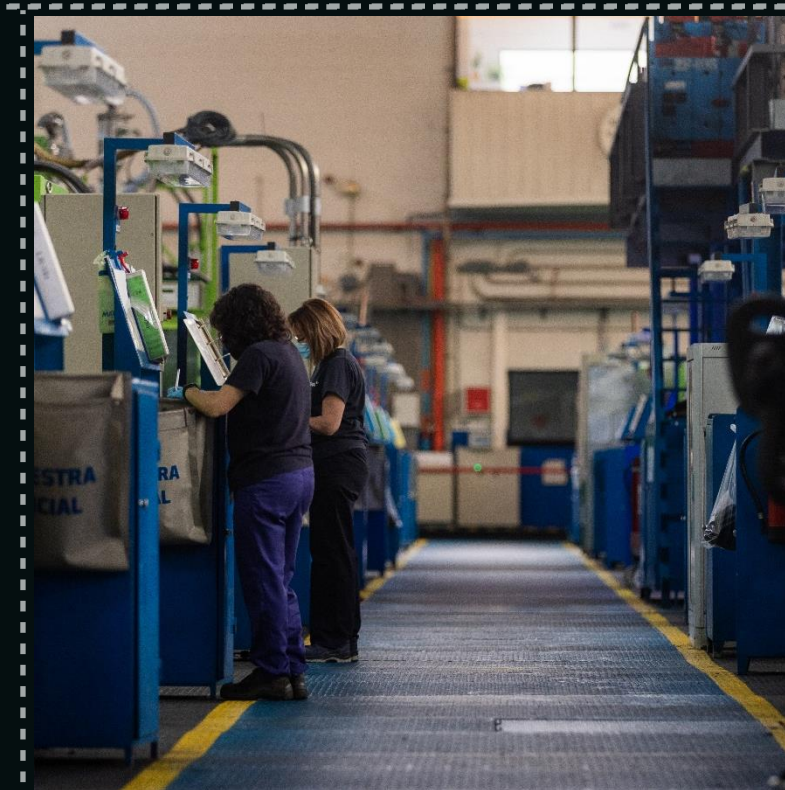


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2024

## Thank you for your attention

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