

# TEKNIA

Your manufacturing partner for mobility













# Manufacturing tomorrow's mobility

Teknia is a multinational Group specialising in the manufacture of mobility through metal and plastic components using a wide range of technologies.

Founded in 1992 as a global supplier to the automotive industry, Teknia is today present in 13 countries, with 23 plants and 3,500 employees.

The company's customers include the world's leading vehicle manufacturers as well as other Tier-1 suppliers in the sector. Teknia's turnover amounted to 385 million euros in 2022.

Teknia has a history of continuous growth and sustained business evolution that positions it as a leading manufacturer of mobility solutions.

In commercial terms, Teknia is making a strong commitment to the areas with the greatest opportunities within the new mobility and to continue accompanying its customers wherever they need and demand it. The company is also very aware of innovation with specific technology centres dedicated to adapting manufacturing with customised solutions.





# Teknia in figures



FOUNDED IN

1992

More than 30 years of experience in automotive sector



LOCATIONS

22

Productive plants



TECH CENTERS

4

Niche product design & tailored equipment



**TURNOVER** 

431

Millions Euros in 2024



**MARKETS** 

12

Presence in different countries



**TECHNOLOGIES** 

4

Different state of the art technologies



MERGERS & ACQUISITIONS

+20

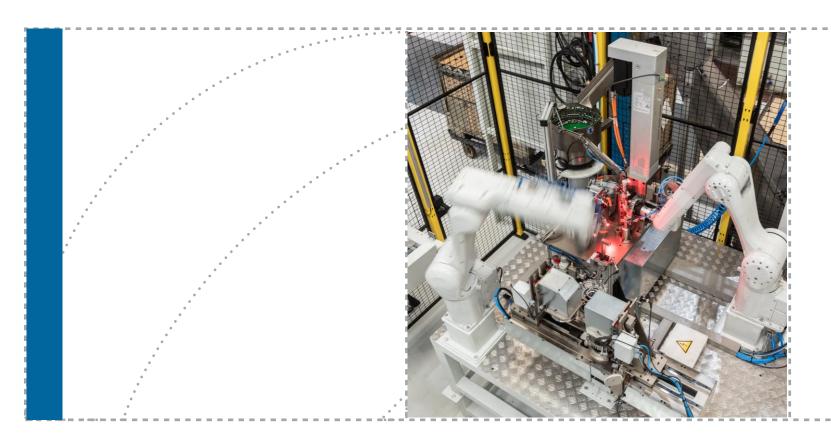
Companies successfully integrated



**PEOPLE** 

+3.500

Staff end of 2024







# A history of continued growth

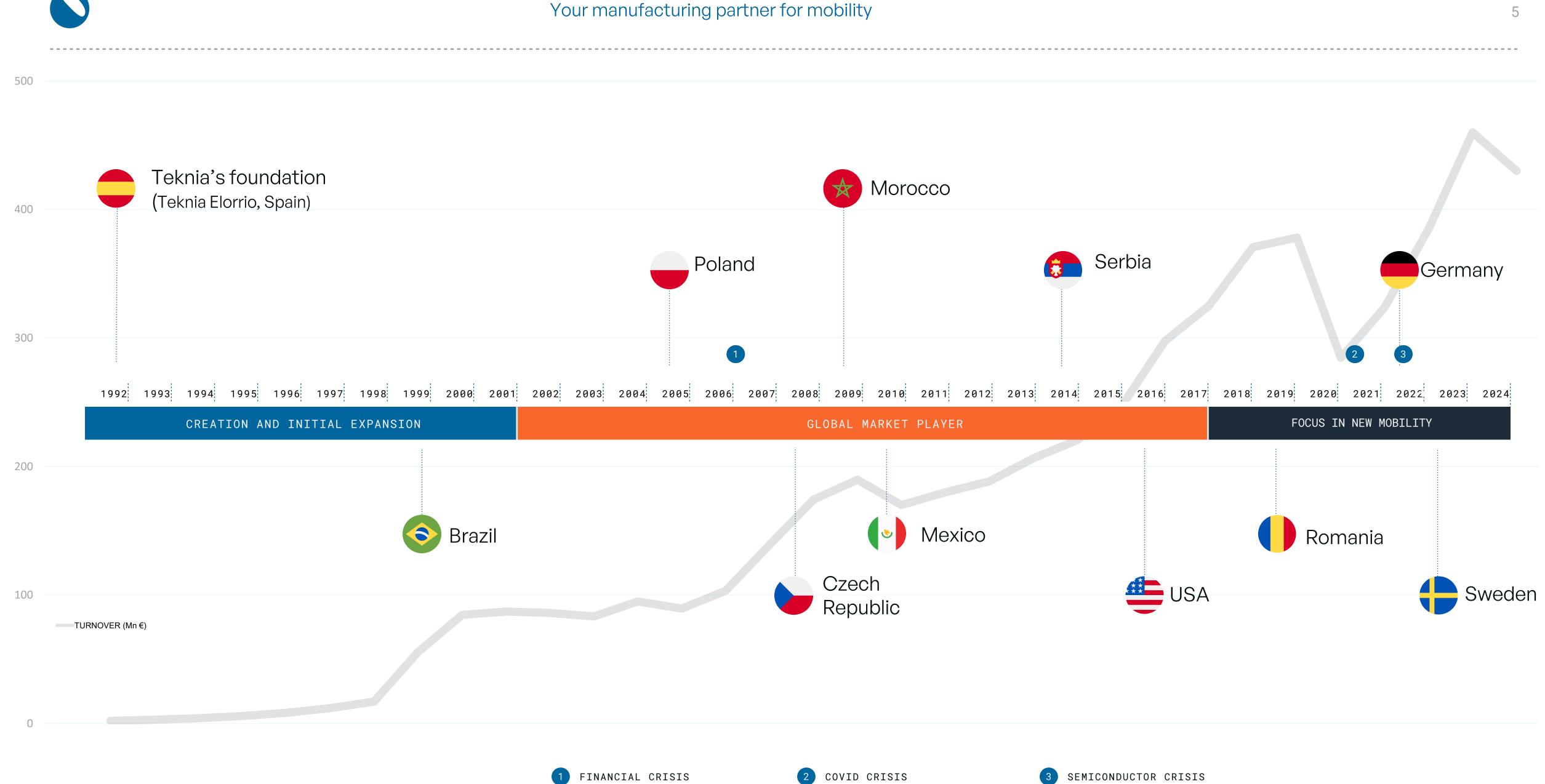
One of Teknia's differentiating elements is its multi-technological offer, producing metal and plastic components using aluminium injection, plastic injection, machining, stamping and tube forming technologies.

Teknia's key strengths are its financial strength, with moderate leverage, and its commitment to long-term value creation.

Teknia has recorded sustained growth in its 31-year history. After starting with a turnover of around 2 million euros in 1992, in 2021 it closed the year with a turnover of 430 million euros.

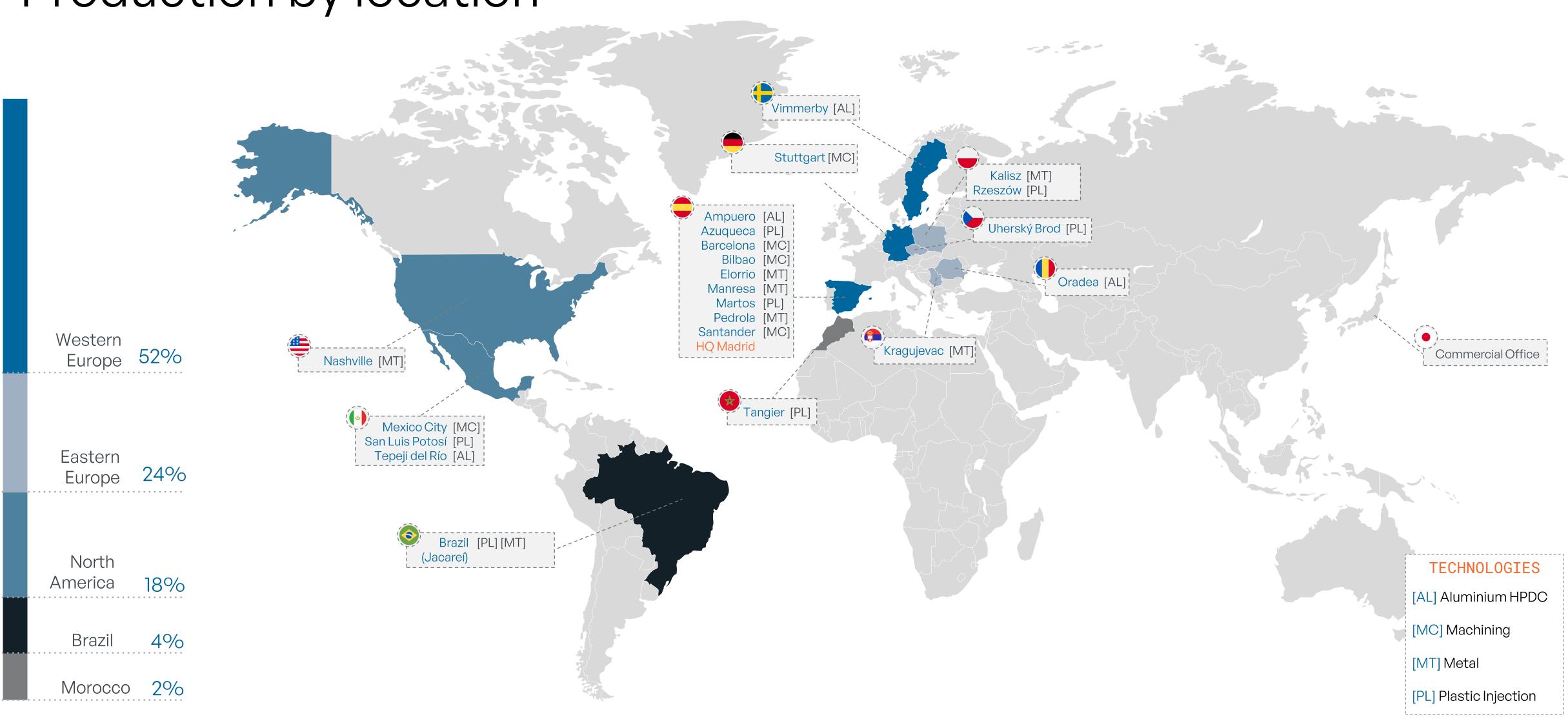
Growth has been mainly inorganic, through acquisitions. However, in the current phase, the company's strategy is to continue to grow by incorporating larger companies and groups, and larger corporate operations are not ruled out.





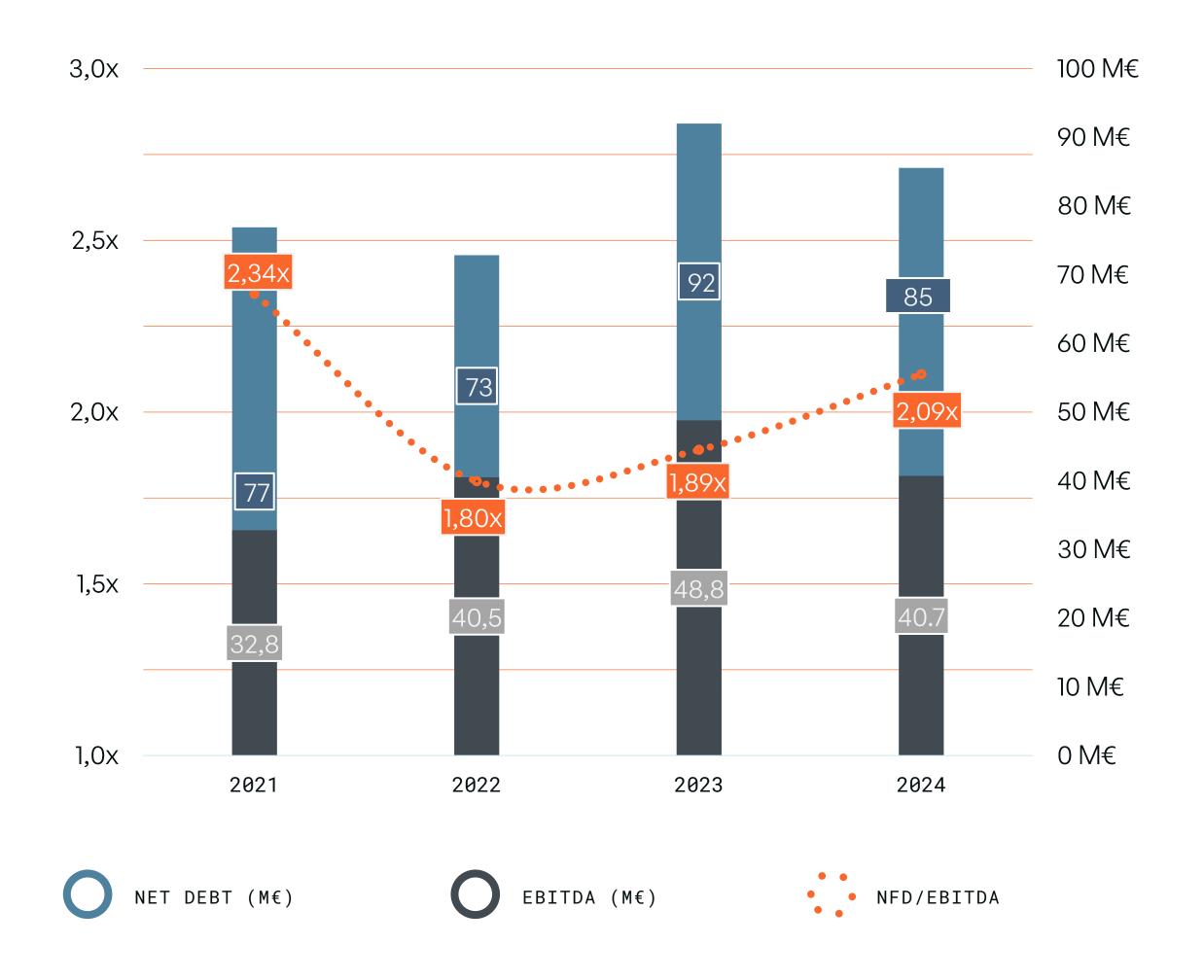


Production by location





## Net Financial Debt & EBITDA



Strong financial stability Balanced conservative financial policy and growth support Invest capacity to lead M&A operations NFD contention and strength for the future Reliability in crisis situations



STRATEGIC PLAN

# Moving Teknia 2025





# Technology, advanced manufacturing and innovation

Teknia develops competitive and cuttingedge processes to meet the needs of its customers.



1 Innovation

Where commercial and technicians provide our customers with all our know-how to develop and industrialize new products and processes.



2 Technical Centers

For the co-development and industrialisation of specialised products with customised equipment.



2 mouldmaking centres

Experience and know-how in the design and manufacture of moulds in Ampuero (Spain) and Rzeszów (Poland).





Technological surveillance

Internal initiatives

Innovation culture



# ESG Strategy

## Environmental

#### AMBITION

We want to achieve **climate neutrality** and offer our customers **carbon neutral products** by improving the efficiency of our processes

## Social

We want to promote the development of talent and the work-life balance of our employees, as well as ESG training for the entire team. We also contribute to the development of vulnerable groups through our social action.

### Governance

We want ethics, commitment and transparency to continue to guide our actions and decisions in the company.

#### PERFORMANCE

- Since 2022, we have reduced our emissions intensity by 13%.
- 54% of the electricity consumed in the Group comes from renewable sources, an increase of 8.5% in the last year. In Spain, this figure rises to 74%.
- 12% in electricity consumption thanks to photovoltaic self-consumption installations.
- In 2024, Teknia Martos (Spain) has become the first carbon neutral plant in its operations.

- More than 1.3 million euros of investment in social projects since 2022.
- 112,187 people have benefited, directly and indirectly, from our social projects in the last 3 years.
- 35.7% of women in the workforce.
- 34% decrease in accidents at work in 2024 compared to 2023.
- Employee training hours have increased by 116% in the last year.

Teknia's Code of Conduct is the common framework for ethics and compliance:

- It establishes the principle of diligent action for the prevention, detection and eradication of irregular conduct.
- Zero tolerance for fraud and bribery.

We have signed up as a Partner of the **UN Global Compact.** 

In 2024, the new Corporate Risk Management System was presented, including risks against human rights and climate change.

SUSTAINABLE DEVELOPMENT GOALS

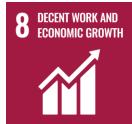






















# Javier Quesada de Luis

Javier Quesada de Luis is the CEO of Teknia as of March 2024. He also represents the family, which owns the company, as a member of the Board of Directors.

His career has been linked from the beginning to Teknia, the company founded by his father in 1992, and in which Quesada de Luis has been working for more than 15 years. Since 2007 he has been working on the international expansion of the company, achieving different goals such as the opening of sales offices in Germany (2007) and the United States (2013), which are key for the group today. On his return to Spain, he was Commercial Director. In 2022 he was appointed Managing Director.

During his career in the company, Javier Quesada has developed different management and leadership roles that have provided him with a great knowledge of Teknia and the sector thanks to his experience and close relationship with customers and in strategic operations and mergers and acquisitions. Javier Quesada de Luis has a degree in Business Administration and Management and an Executive MBA from IESE.

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