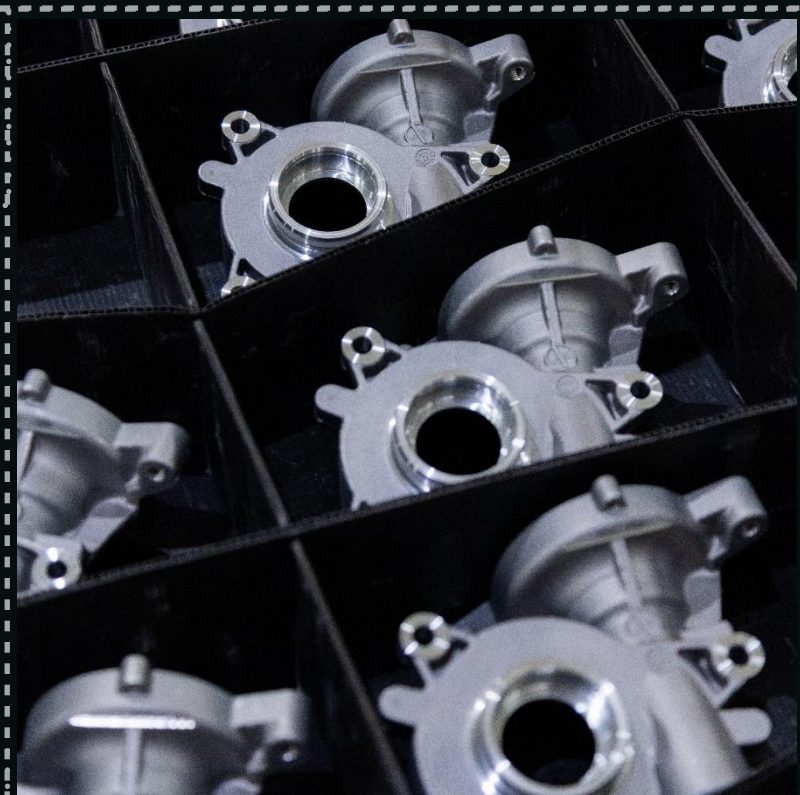




TEKNIA

Your manufacturing partner for mobility



2023

Annual Group Results





FOUNDED IN

1992

32 Years experience in automotive sector



MARKETS

13

Presence in different countries



LOCATIONS

23

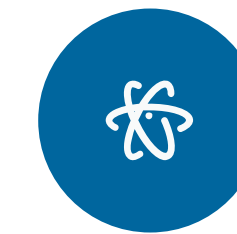
Production sites



TECHNOLOGIES

5

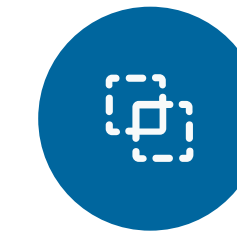
Different state of the art technologies



TECH CENTERS

4

Niche product design and tailored equipment



M&A

20+

Companies successfully integrated



TURNOVER

460

Million Euros in 2023



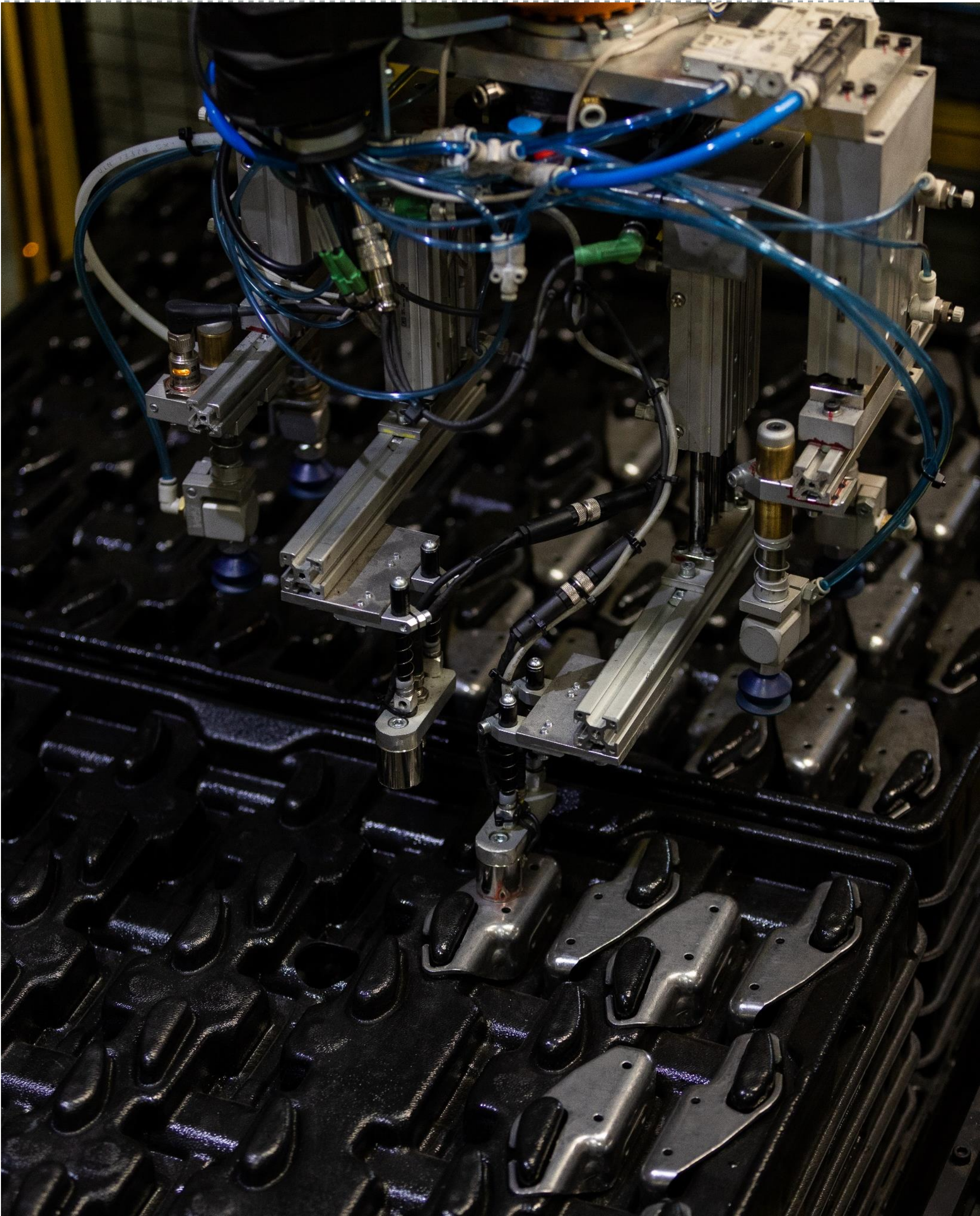
PEOPLE

3.587

Total staff end of 2023



TURNOVER	€460M +20% vs 2022	Historical turnover of the company, with an increasingly diversified portfolio and a greater presence of OEMs.
EBITDA	€48,8M +20% vs 2022	Record EBITDA with continued focus on efficient management.
% EBITDA MARGIN	10,6% +0,1pp vs 2022	Improving profitability and sustainable growth as the main pillars of the 'Moving Teknia 2025' the strategic plan.
NET DEBT / EBITDA	x1,89 X1,80 in 2022	Objective to contain leverage in line with the Group's growth plans.
CASH	€31M €32M in 2022	Optimization of the cash level combined with the maintenance of the liquidity reserve.
CAPEX	€31M 6,8% over sales	Investment effort required for the production of new historical catchments and positioning at the forefront of the sector's production.
EMPLOYMENT	3.587 FTE +3% 2022	Increased headcount due to inorganic growth, project acquisition and reinforcement of the corporate team.





Historical Figures

TURNOVER

Teknia increased its sales by 19.5%, growing twice as fast as the sector in the markets where it is present (11%). At the commercial level, the Group's sales revenues amounted to 98 million euros, the highest figure in the Group's history, and increased the diversification and presence of OEMs in its portfolio.

EBITDA

Increased profitability demonstrating the soundness of the new business model, embodied in the strategic plan 'Moving Teknia 2025'.

EBIT

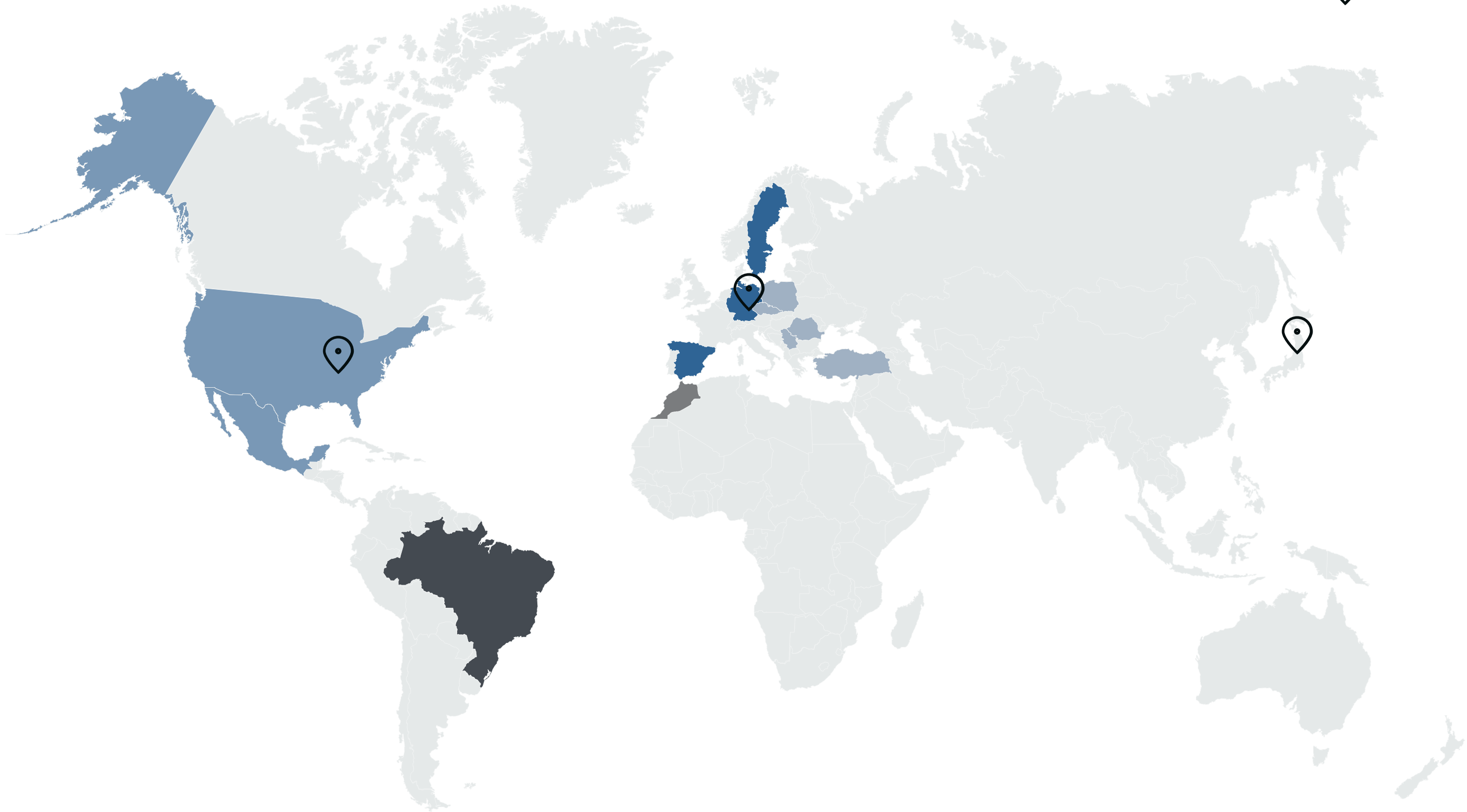
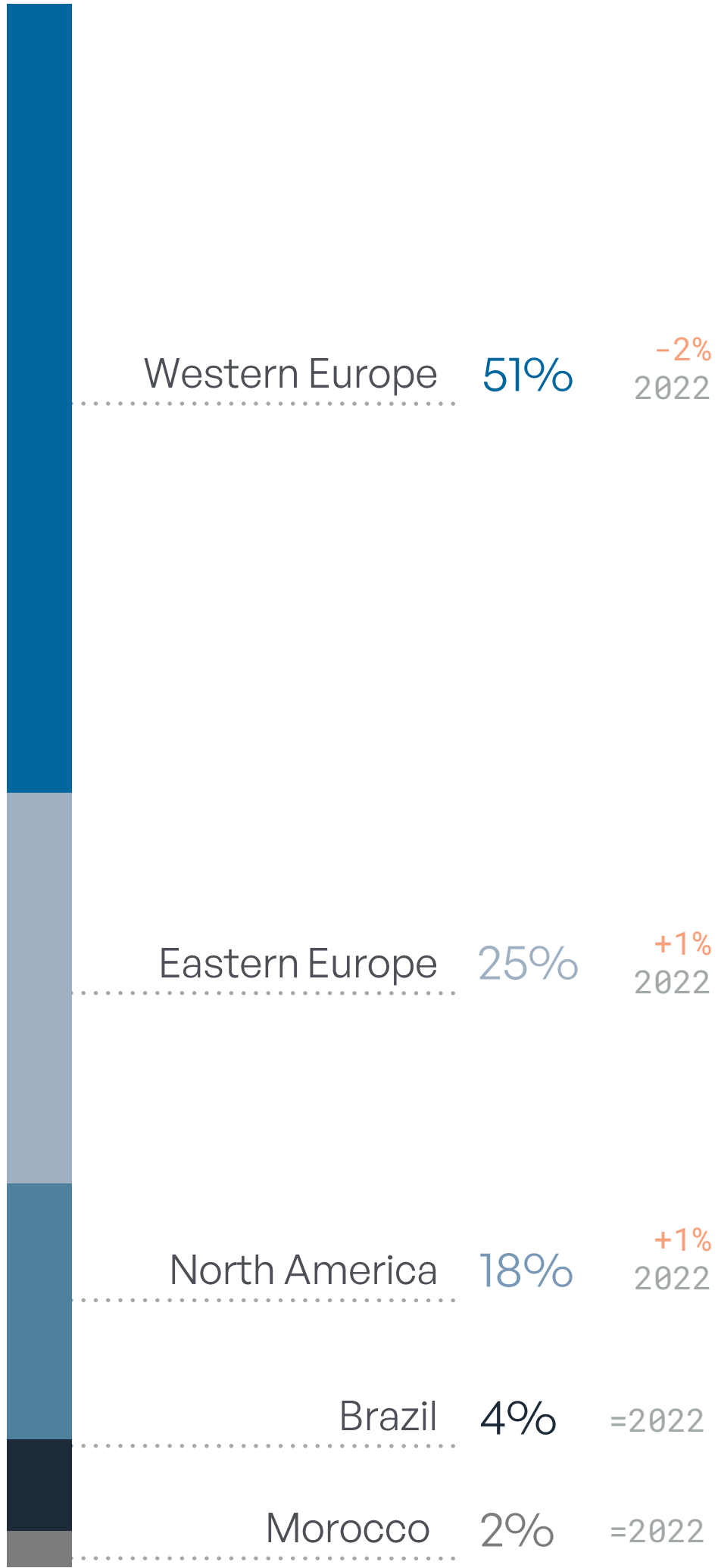
Robust and efficiently managed operating system that ensures maintenance of the EBIT margin on sales.

	2020	2021	2022	2023
TURNOVER	284,5	323,8	384,6	459,5
EBITDA	26,4	32,8	40,5	48,8
% EBITDA MARGIN	9,3%	10,1%	10,5%	10.6%
EBIT	9,4	16,5	23,2	25,9
% EBIT MARGIN	3%	5%	6%	6%
NET RESULT	12	11	16	14

IN MILLION €

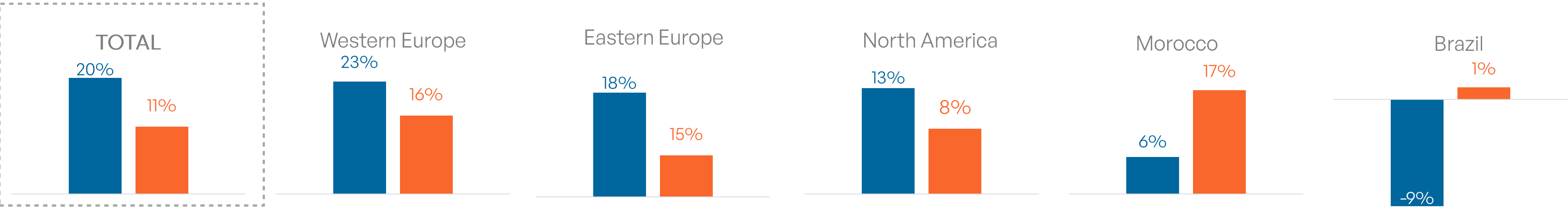


📍 COMMERCIAL OFFICES



GROWTH TEKNIA VS. MARKET

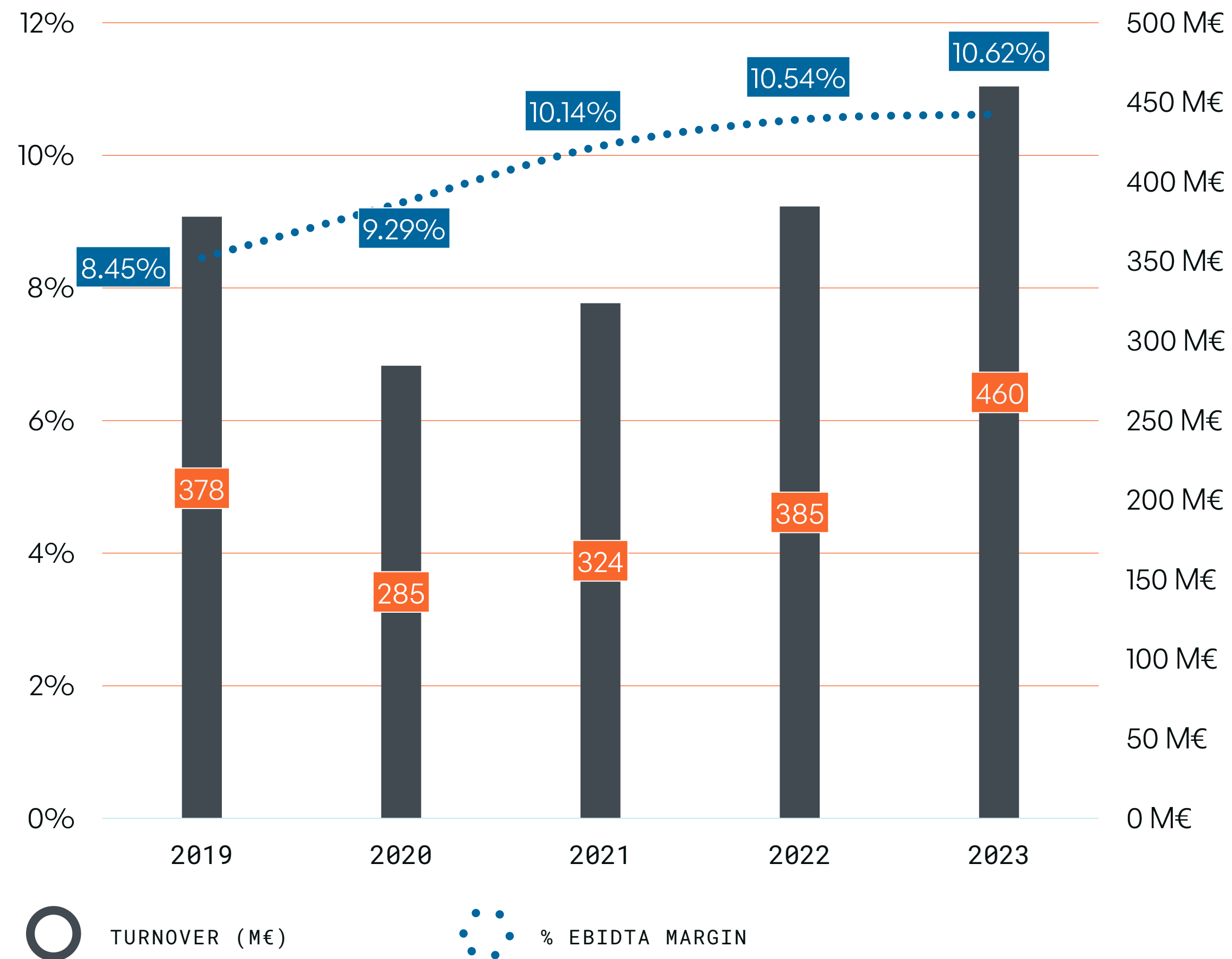
● TEKNIA ● MARKET



DATA SOURCE :
AUDITED CONSOLIDATED FINANCIAL STATEMENTS 2023
S&P GLOBAL

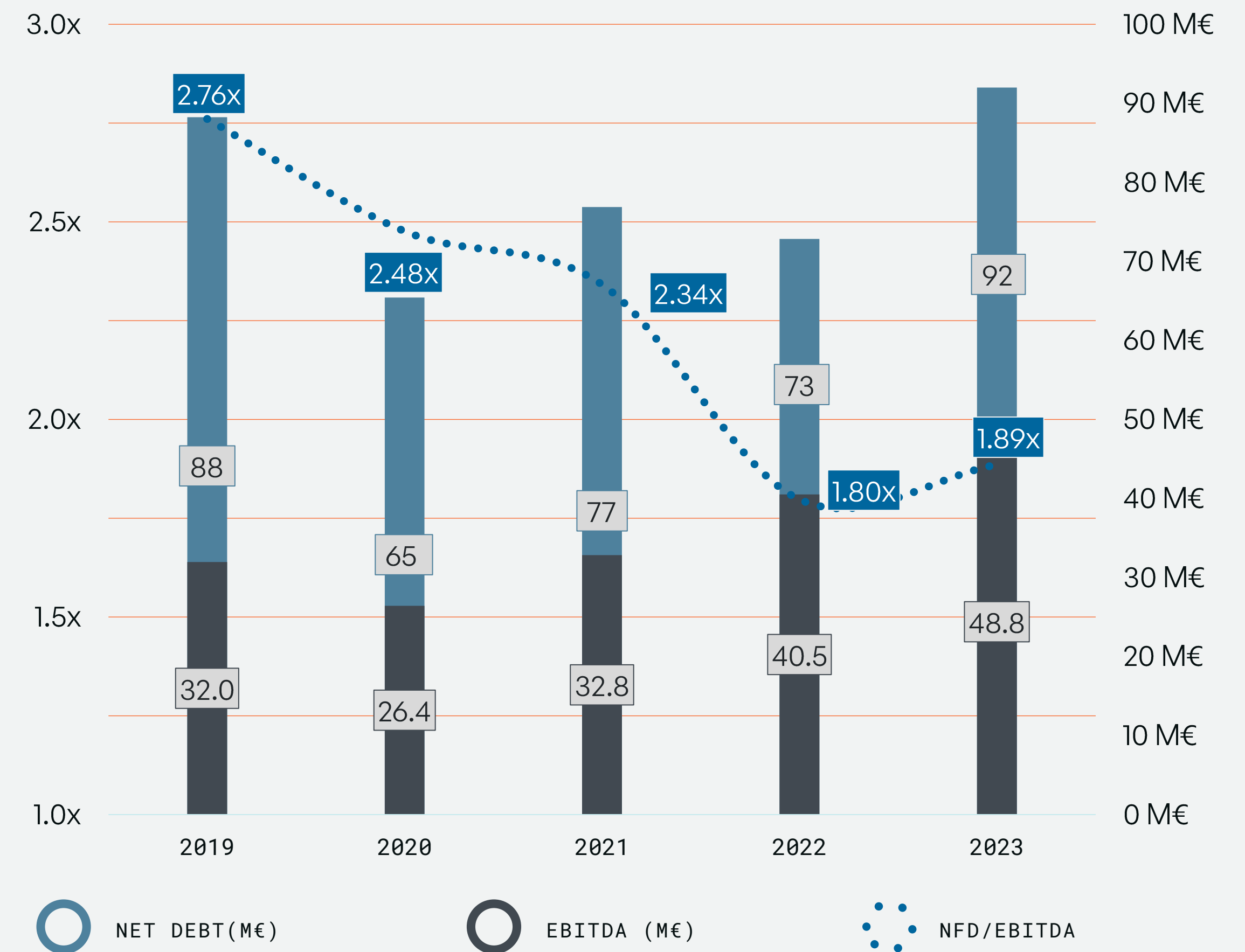


Turnover & EBITDA margin



DATA SOURCE: AUDITED CONSOLIDATED FINANCIAL STATEMENTS 2023

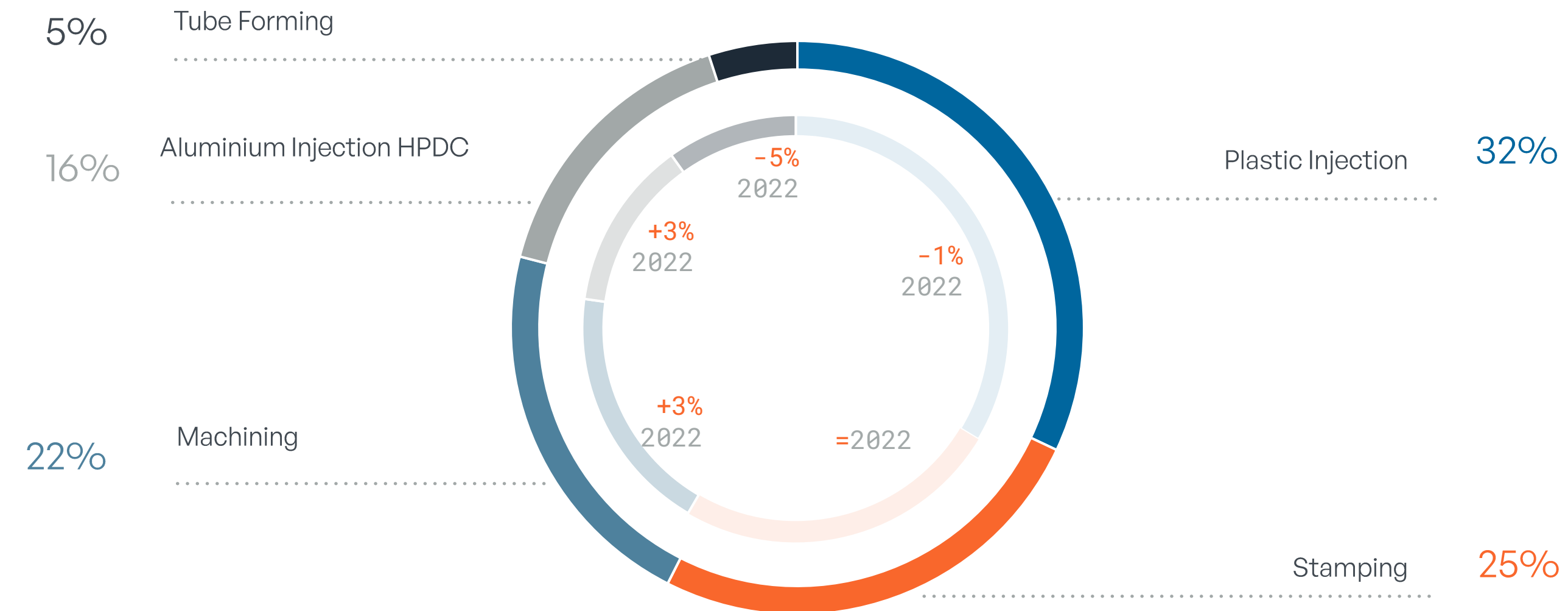
NFD & EBITDA





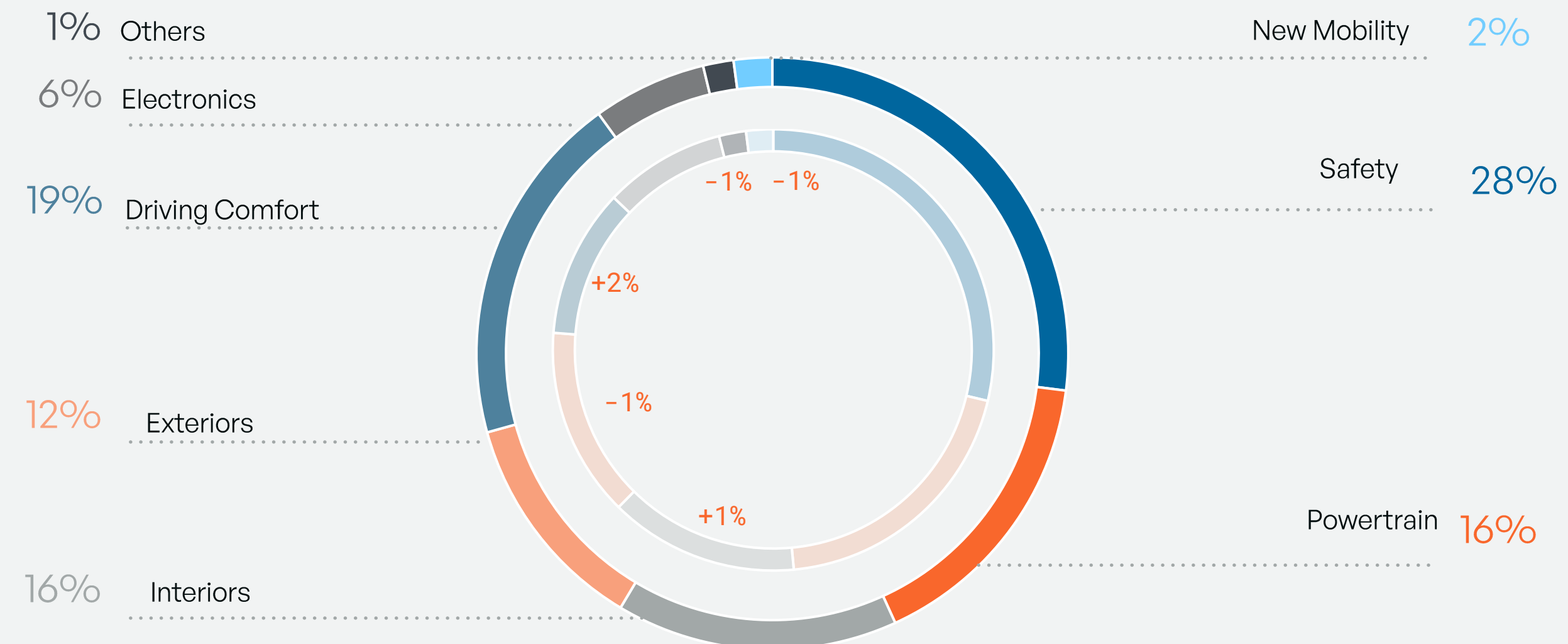
Technology

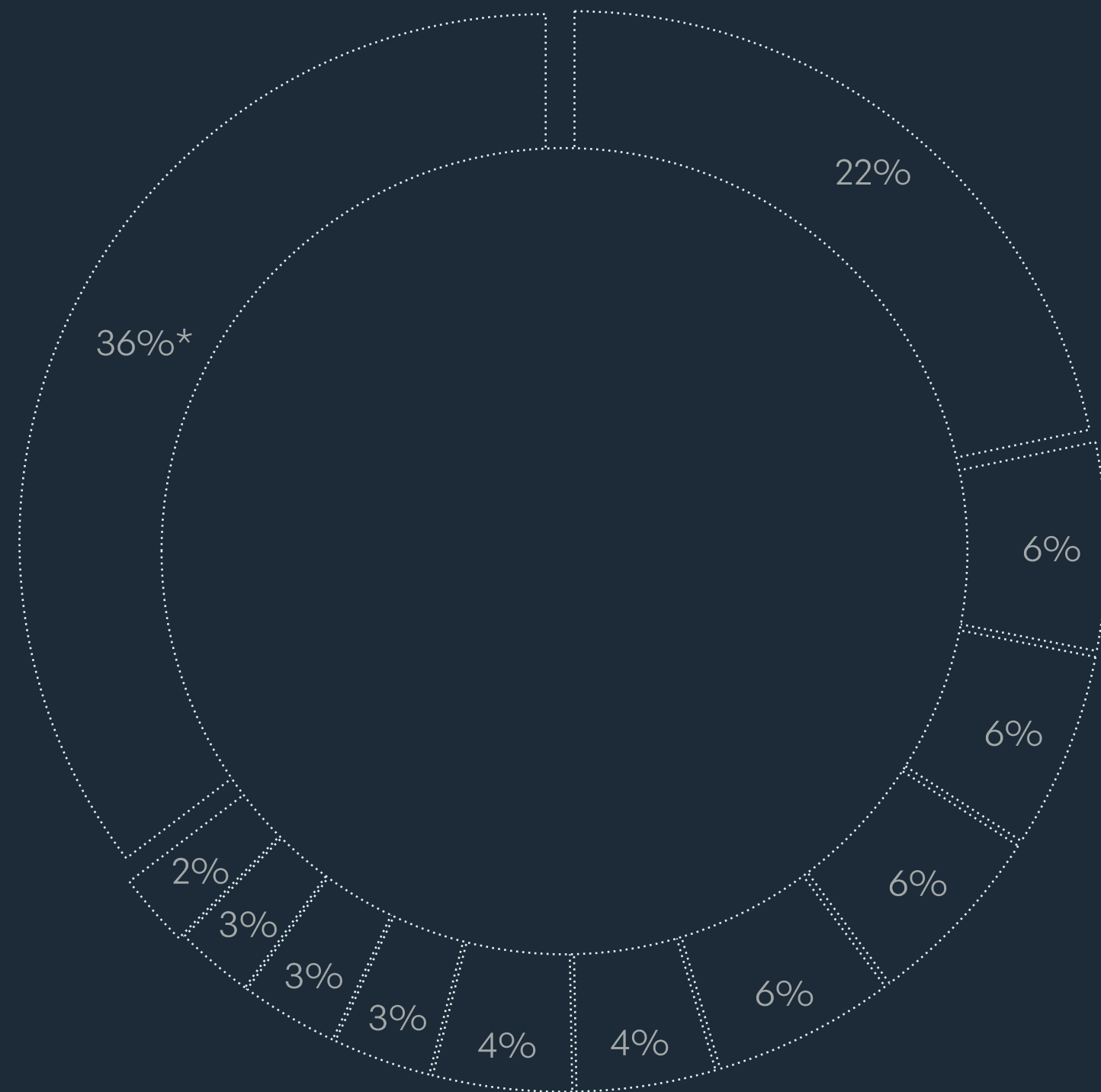
Through its five core technologies, the Group's plants have the capacity to manufacture components for all vehicle environments and to adapt to the mobility trends of the future.



Product Categories

With more than 30 years of experience as a manufacturer, Teknia is a reference partner for traditional customers and new market players.





*36% OTHERS: 108 CUSTOMERS <2% OVER TOTAL SALES

DATA SOURCE: INTERNAL INFORMATION 2023





Teknia is the mobility manufacturing partner for its customers

Through its multi-technology capabilities and geographic diversity, the Group has positioned itself as the manufacturing partner for the industry's leading suppliers and manufacturers.

Teknia Vimmerby, the Group's new plant in Sweden



Teknia has continued in 2023 with its international expansion strategy and has acquired a new production plant in Sweden, dedicated to the injection and machining of aluminum and magnesium products for safety and high precision parts for the steering and chassis. In this way, Teknia reinforces its commercial strategy in key solutions for vehicle electrification.

Presentation of the strategic plan 'Moving Teknia 2025'



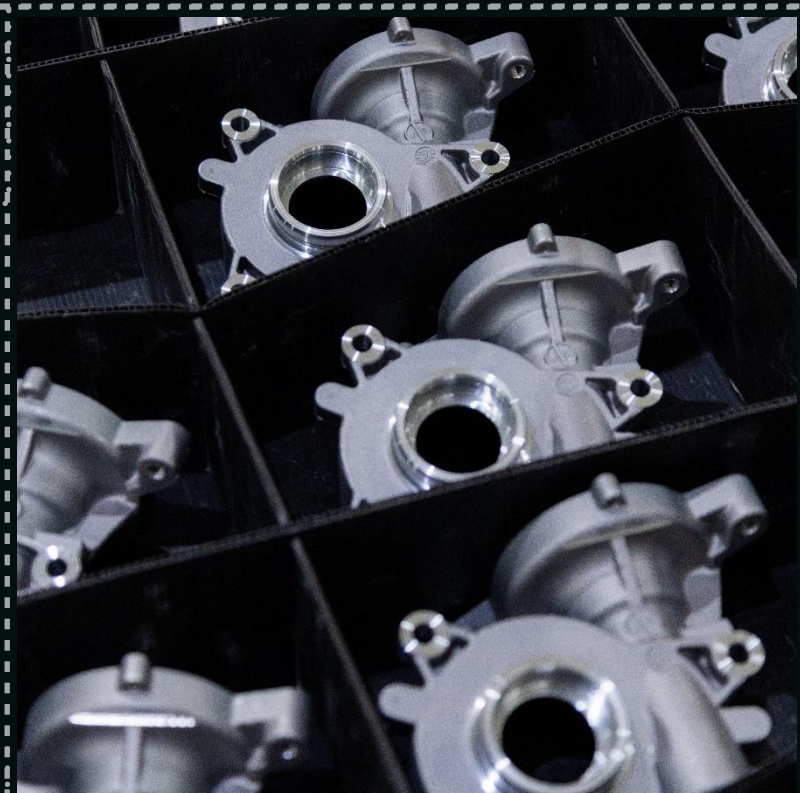
The plan sets specific financial targets for the company to exceed €600 million in revenues. In addition, the plan envisages improving profitability by optimizing operations through digitalization and the use of data, optimizing costs and focusing on larger M&A transactions, while continuing to increase its brand value and meeting the sustainability challenges of the future.





TEKNIA

Your manufacturing partner for mobility



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