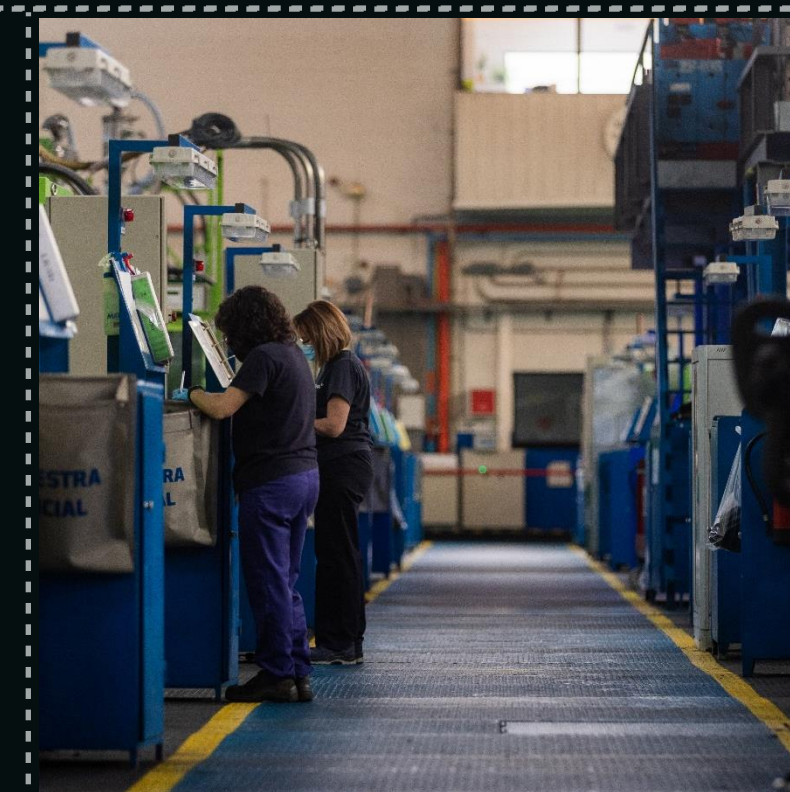
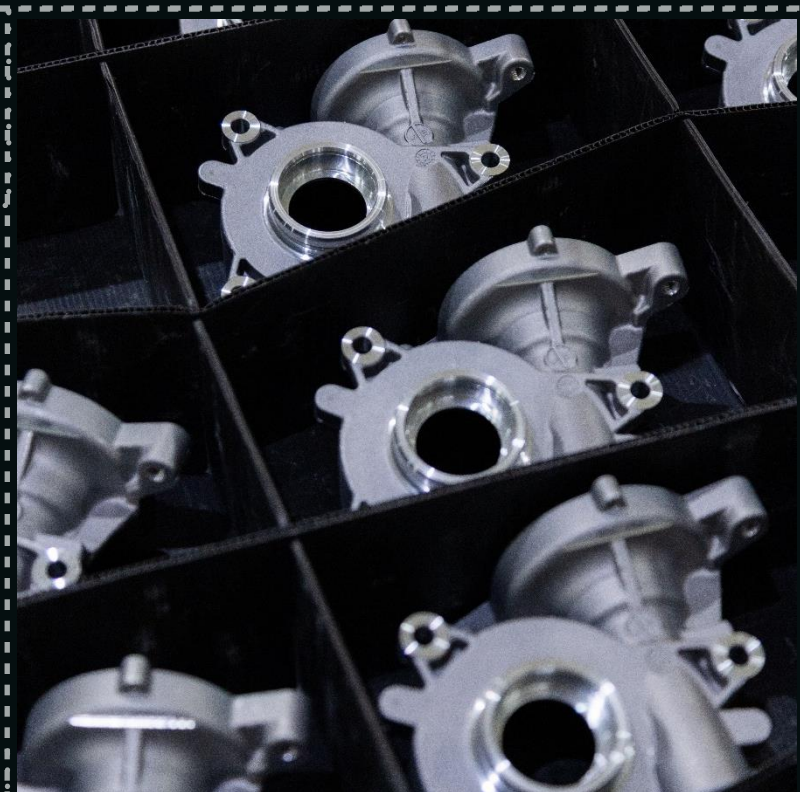




TEKNIA

Your manufacturing partner for mobility



2022
Group Annual Results





FOUNDED IN

1992

30 years experience in automotive sector



MARKETS

12

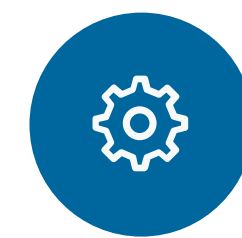
Presence in different countries



LOCATIONS

22

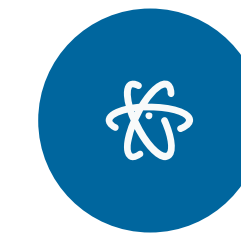
Production sites



TECHNOLOGIES

5

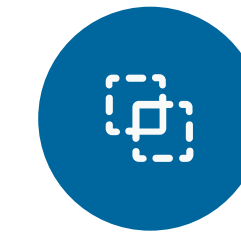
Different state of the art technologies



TECH CENTERS

4

Niche product design & tailored equipment



M&A

20+

Companies successfully integrated



TURNOVER

385

Million Euros in 2022



PEOPLE

3.481

Total Staff end of 2022



TURNOVER	€385M +19% vs 2021	Reaching Teknia's historic turnover outperforming 2x the automotive comparable market growth.
EBITDA	€40.5M +23% vs 2021	EBITDA record boosted by successful cost increase management.
%EBITDA MARGIN	10.5% +0.4pp vs 2021	Boosting profitability in line with Strategic Plan of the company.
NET DEBT / EBITDA	x1.80 x2.34 in 2021	Minimum ratio since 2010. Debt level maintenance in 105 million euros. External financing market in a clear restrictive trend.
CASH	€32M €19M in 2021	Maximization of liquidity to undertake new M&A operations in 2023.
CAPEX	€13.9M 3.6% o/sales	In the current complex political and economical scenario, Teknia has prioritized capacity-increase projects and improving our PPE.
EMPLOYMENT	3,481 FTE +8% 2021	Continuous growth in the workforce due to the expansion of production plants in the portfolio and additionally improving Teknia's efficiency.





Breaking records

TURNOVER

Despite of the inflation (+8%) Teknia's turnover has grown 19% and outperformed 2x the automotive comparable market growth. Commissioning of new projects dedicated to electrification and a partial market recovery.

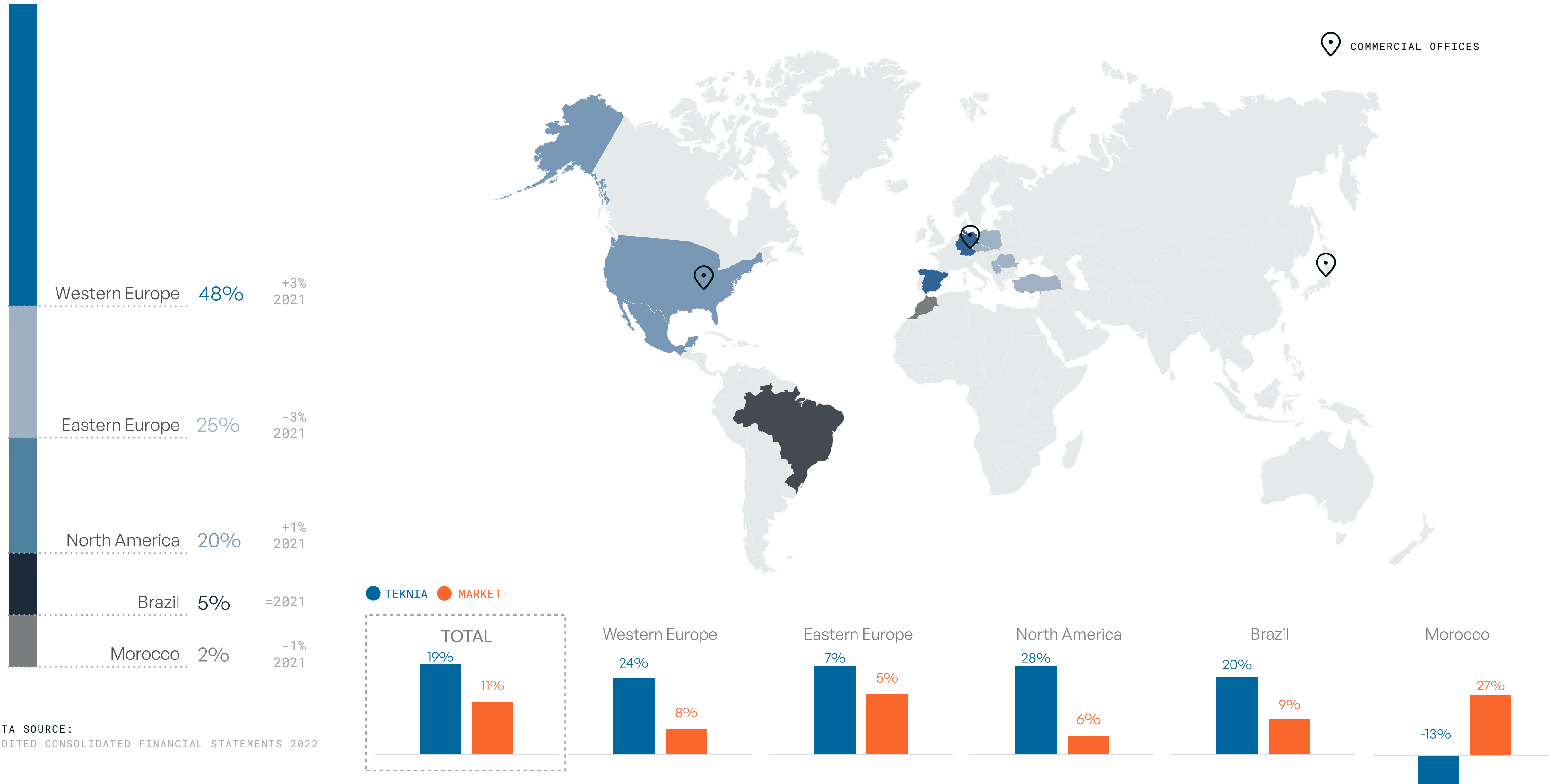
EBITDA

In a complex context, Teknia has been able to increase its profitability with a strict cost management and passing on inflation effects.

EBIT

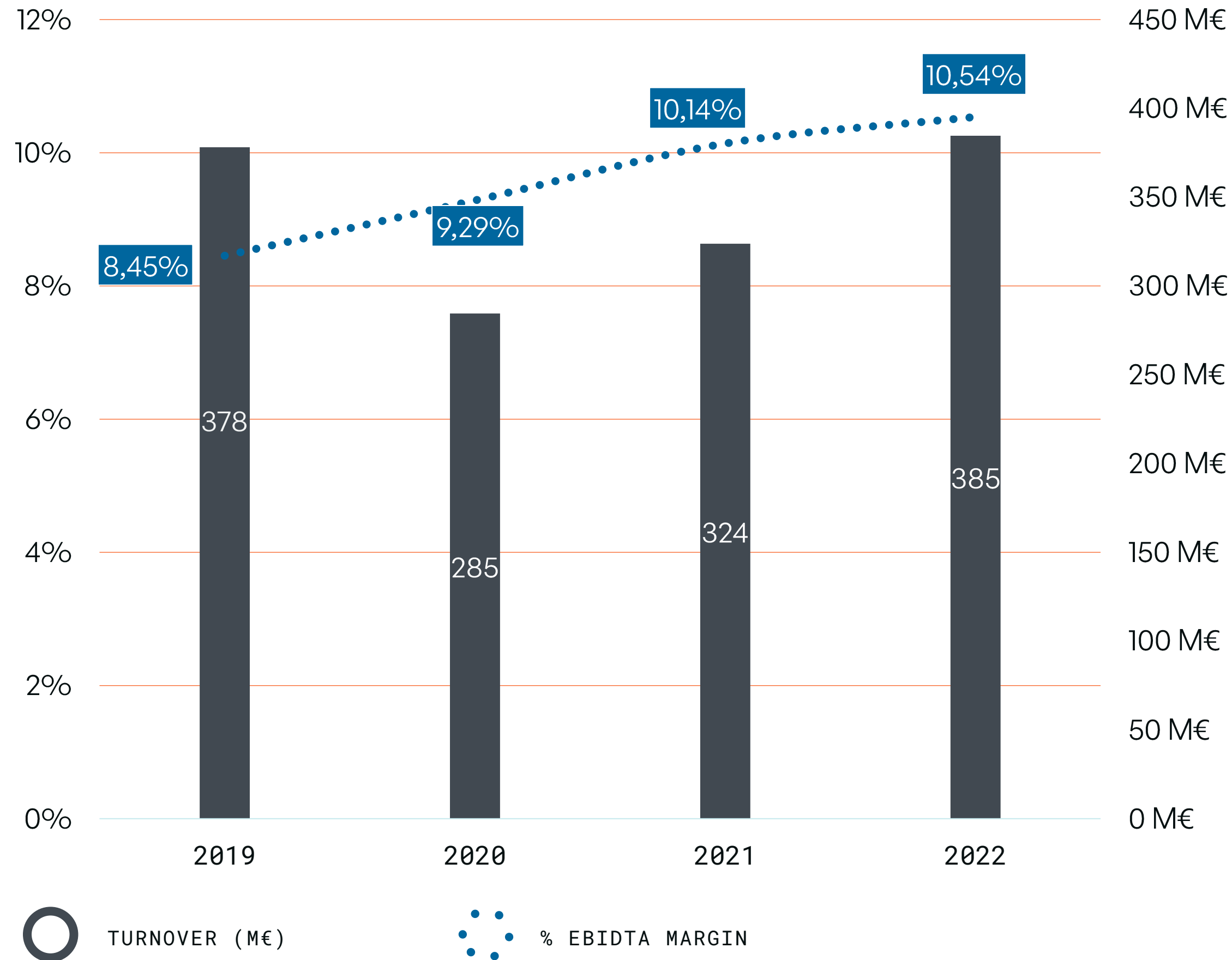
Profitability in clear upward trend (+0.2pp), outperforming automotive market trends.

	2019A	2020A	2021A	2022A
TURNOVER	378.1	284.5	323.8	384.6
EBITDA	32.0	26.4	32.8	40.5
% EBITDA MARGIN	8.45%	9.3%	10.1%	10.5%
EBIT	13.6	9.4	16.5	23.2
% EBIT MARGIN	3,6%	3.3%	5.1%	6.0%
NET RESULT	6.1	1.9	10.7	16.0

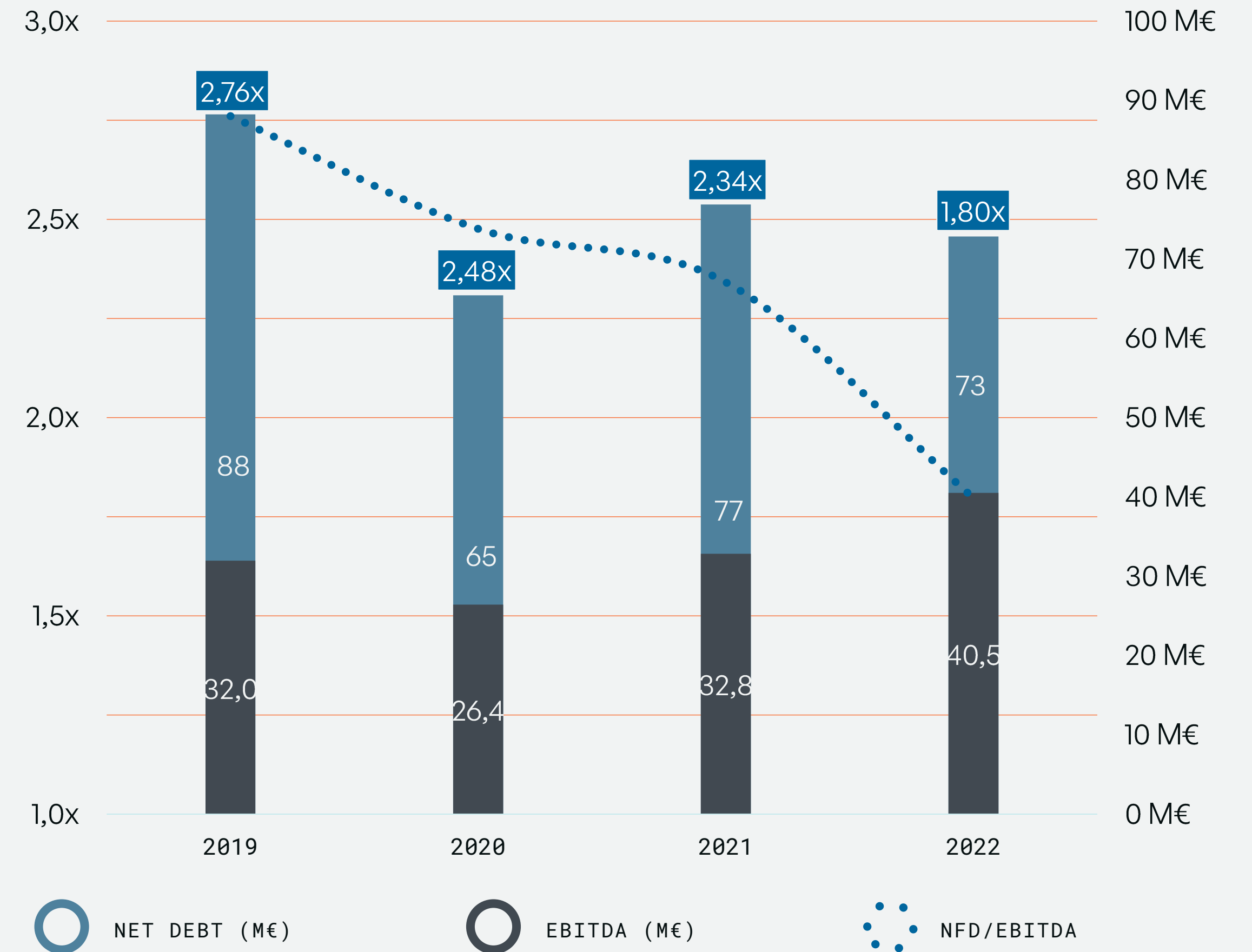




Turnover & EBITDA margin



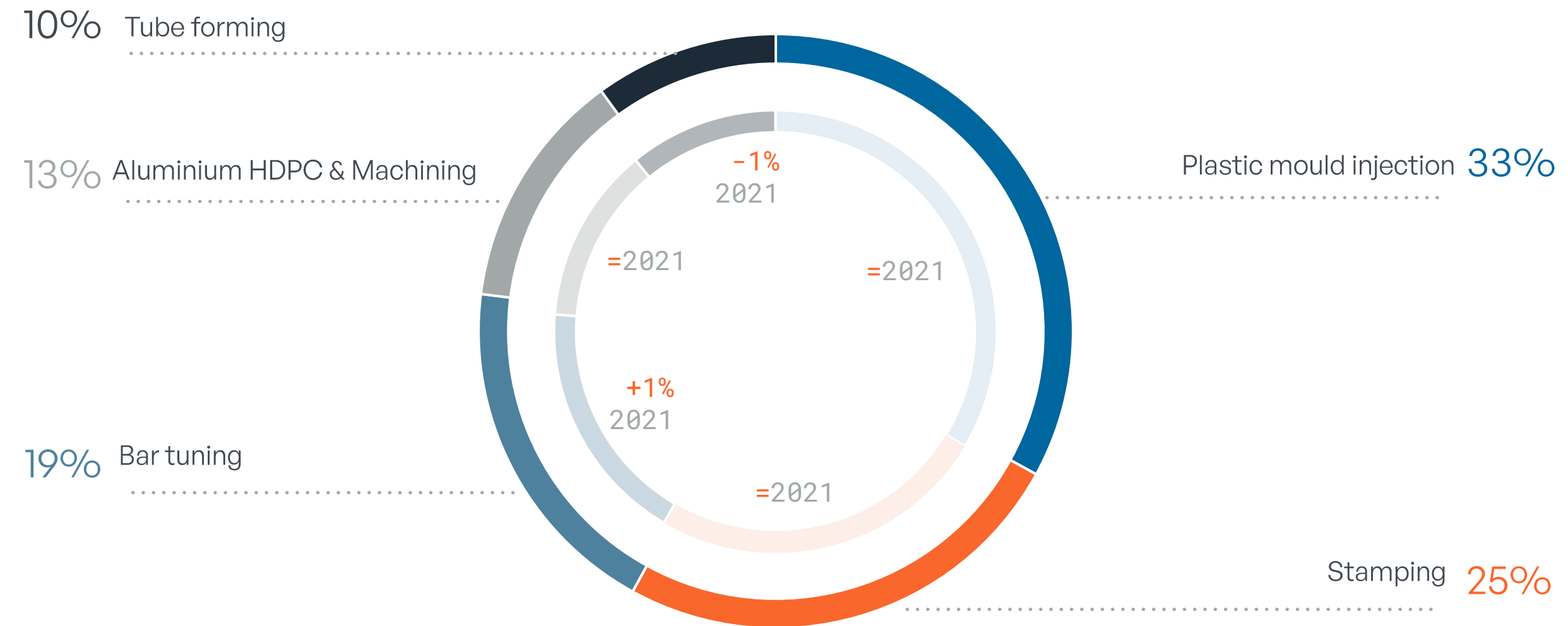
NFD & EBITDA





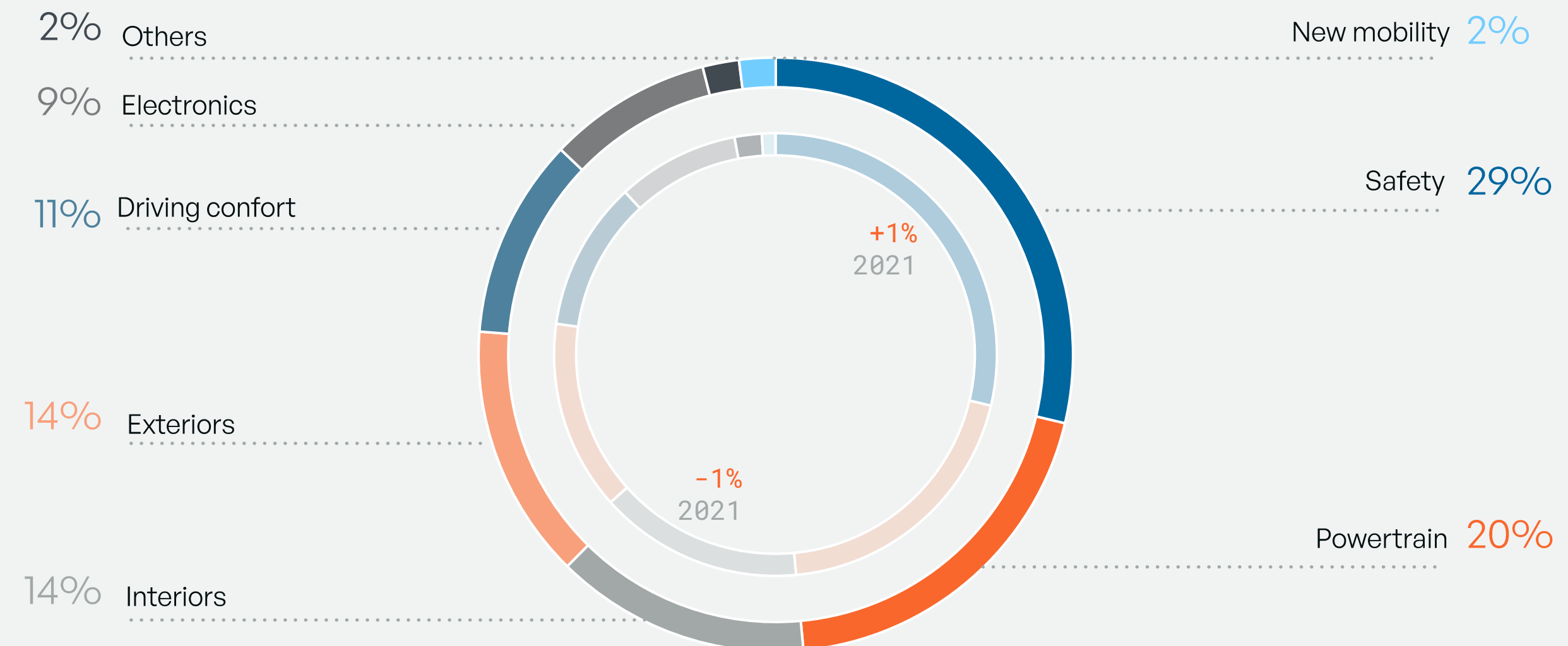
Technology

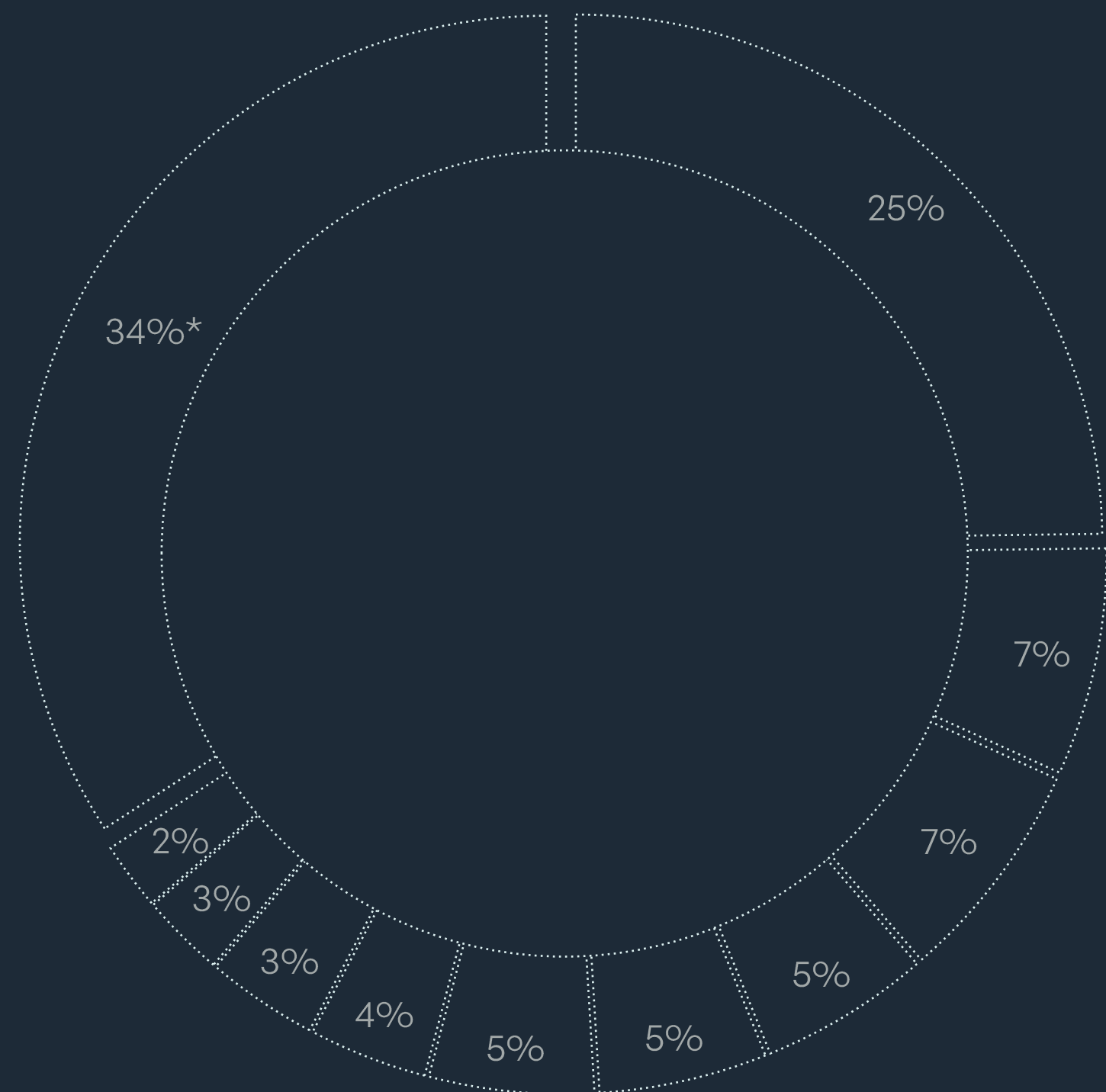
Manufacturing partner to its customers with five core technologies providing light weighting new mobility solutions.



Product Categories

Teknia is expanding its business to new mobility solutions including electrification and new powertrain.





*OTHERS: 114 CUSTOMERS <2% OVER TOTAL SALES



Teknia is the manufacturing partner for mobility to its costumers

The Group uses its technologies and know-how to manufacture new mobility solutions.



New products & technologies for vehicle electrification

The new company in the portfolio, Teknia Stuttgart, located in the Southern German province of Baden-Württemberg, near to Teknia's main customers in the region, is specialized in high-end suspension components key for autonomous vehicles.



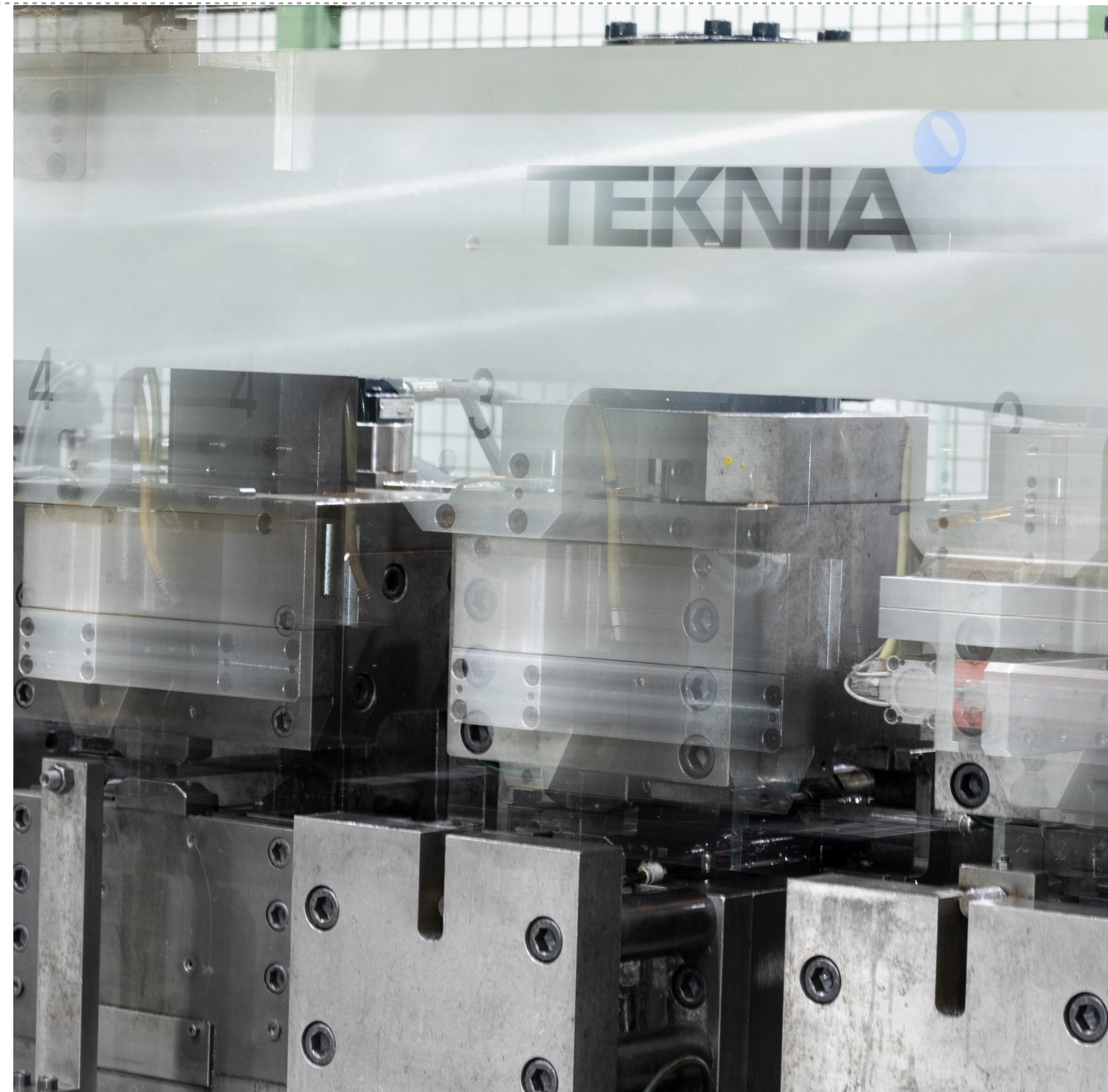
Advanced manufacturing & digitalization

Teknia is an innovative company with an advanced collaborative technology focused on data analysis and digitalization to enhance its deep knowledge as manufacturing partner.



Corporate strategy in a long-term focus

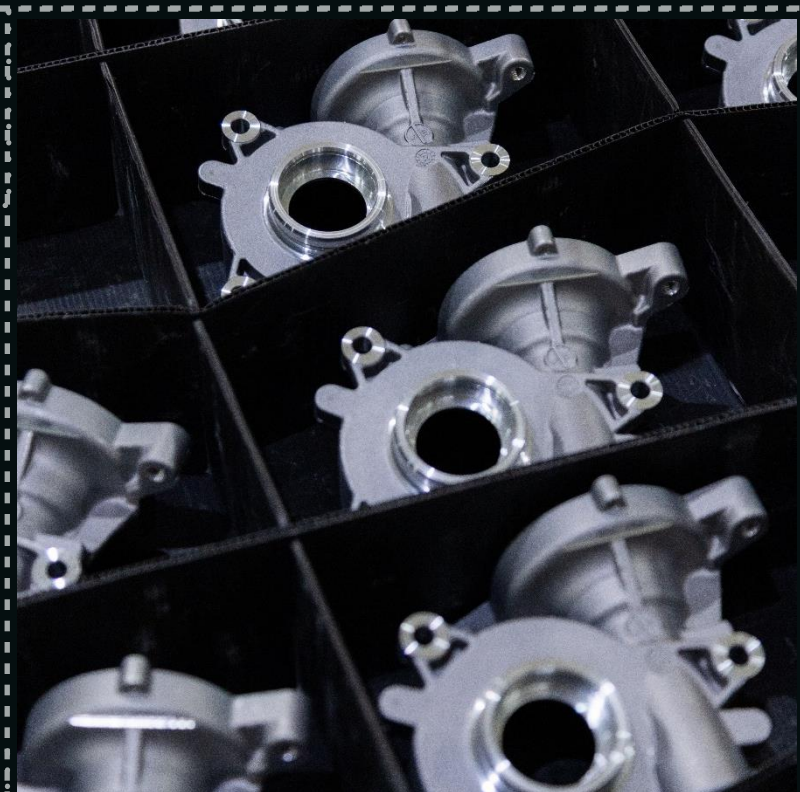
The Group is working for the future to maximize its competitive strength developing high value-added products with a clear purpose: becoming a partner for our stakeholders and reinforcing those technologies with higher profitability.



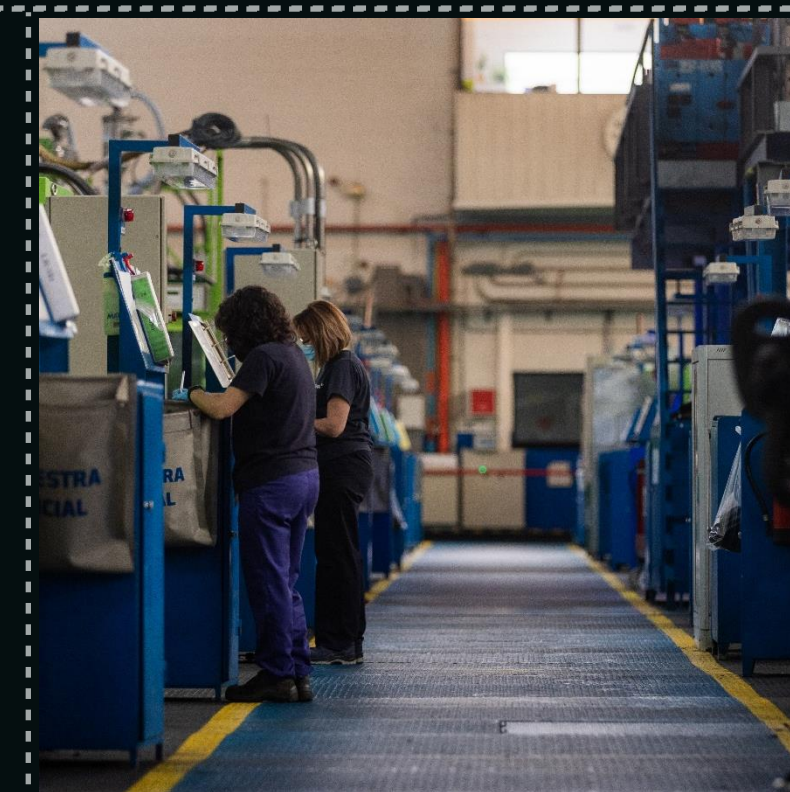


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