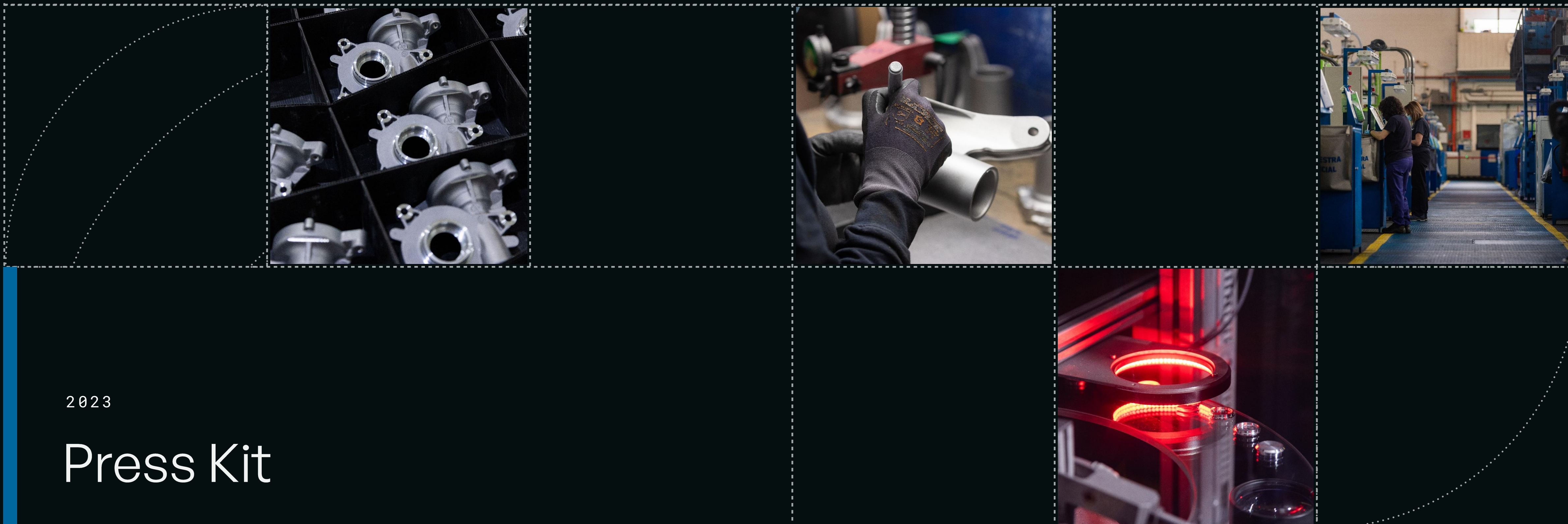




# TEKNIA

Your manufacturing partner for mobility



2023

## Press Kit



Your manufacturing partner for mobility

## Manufacturing tomorrow's mobility

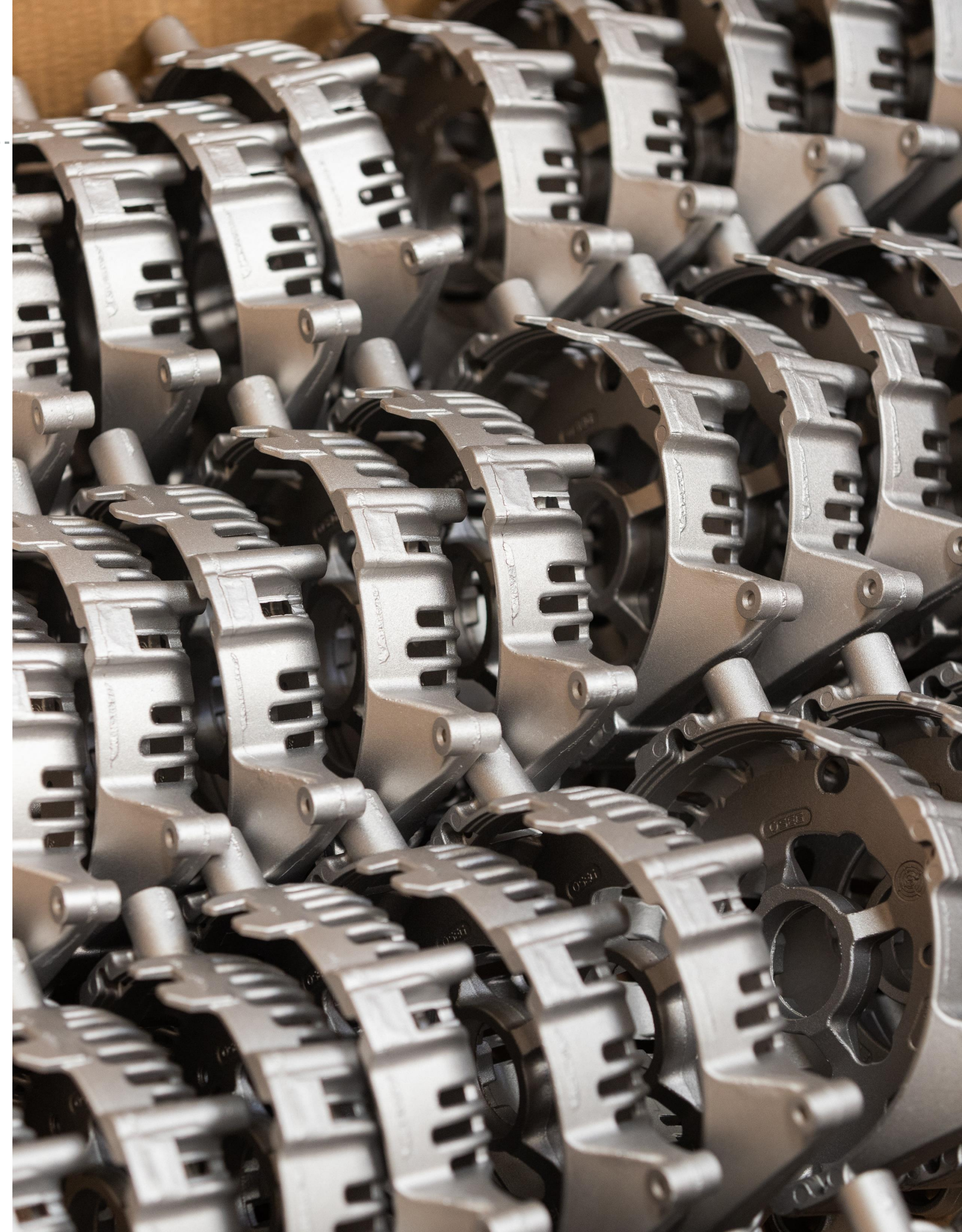
Teknia is a multinational Group specialising in the manufacture of mobility through metal and plastic components using a wide range of technologies.

Founded in 1992 as a global supplier to the automotive industry, Teknia is today present in 13 countries, with 23 plants and 3,500 employees.

The company's customers include the world's leading vehicle manufacturers as well as other Tier-1 suppliers in the sector. Teknia's turnover amounted to 385 million euros in 2022.

Teknia has a history of continuous growth and sustained business evolution that positions it **as a leading manufacturer of mobility solutions.**

In commercial terms, Teknia is making a strong commitment to the areas with the greatest opportunities within the new mobility and to continue accompanying its customers wherever they need and demand it. The company is also very aware of innovation with specific technology centres dedicated to adapting manufacturing with customised solutions.





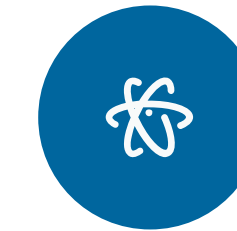
Teknia is the manufacturing partner for mobility. We are a multinational Group specialising in the manufacture of metal and plastic components for mobility solutions using a wide range of technologies that make us a trusted manufacturing partner for our customers. We have 23 plants, a presence in 13 countries and 3,500 employees.



FOUNDED IN

1992

+30 years experience in Automotive Sector



TECH CENTERS

4

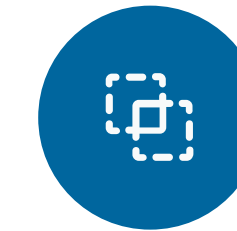
Niche product design & tailored equipment



MARKETS

13

Presence in different countries



M&A

+20

Companies successfully integrated



LOCATIONS

23

Production sites



TURNOVER

385

Million Euros in 2022



TECHNOLOGIES

5

Different state of the art technologies



PEOPLE

3.500

Total Staff end of 2022



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## A history of continued growth

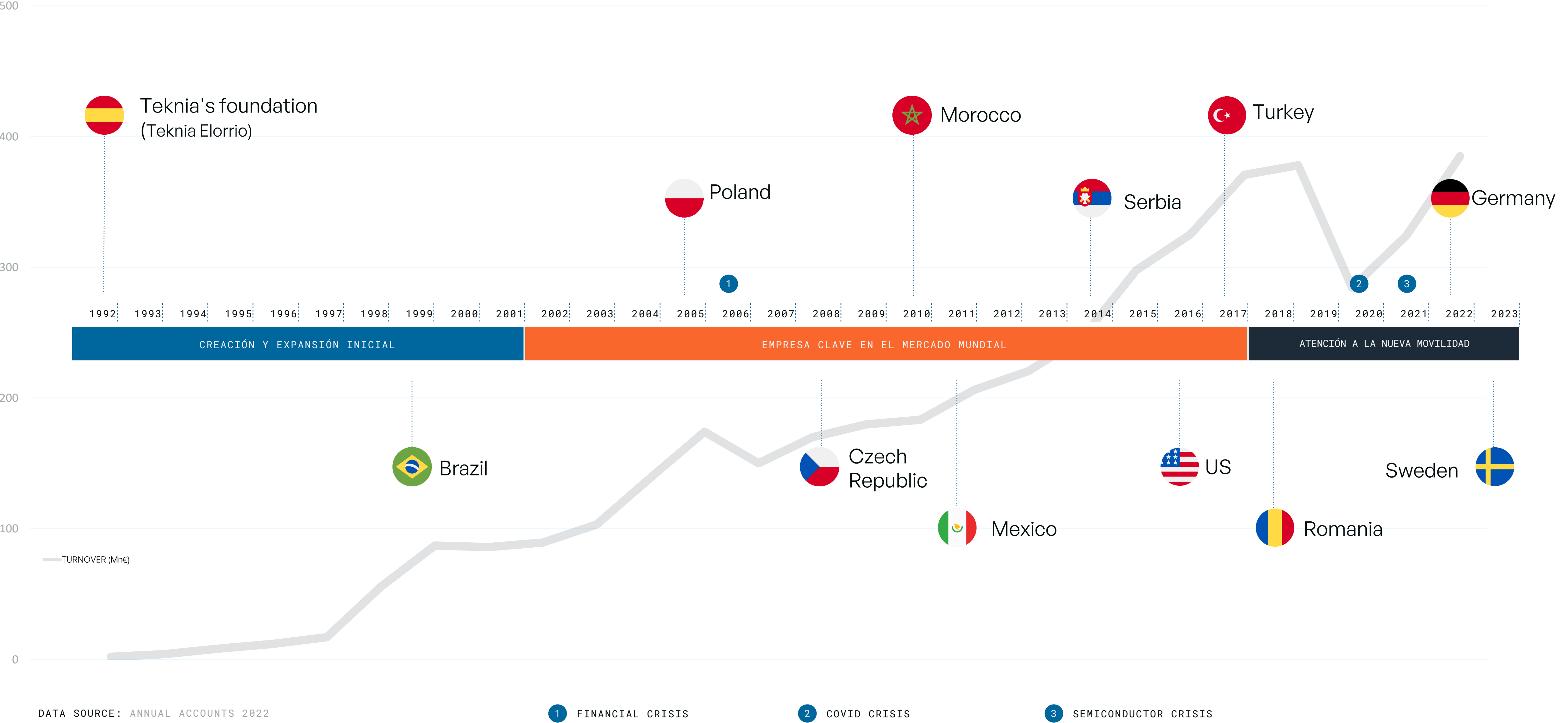
One of Teknia's differentiating elements is its multi-technological offer, producing metal and plastic components using aluminium injection, plastic injection, machining, stamping and tube forming technologies.

Teknia's key strengths are its financial strength, with moderate leverage, and its commitment to long-term value creation.

Teknia has recorded sustained growth in its 31-year history. After starting with a turnover of around 2 million euros in 1992, in 2021 it closed the year with a turnover of 385 million euros.

Growth has been mainly inorganic, through acquisitions. However, in the current phase, the company's strategy is to continue to grow by incorporating larger companies and groups, and larger corporate operations are not ruled out.







## Quality and efficiency

All processes at Teknia are aimed at increasing productivity, efficiency and quality.



## Adaptation

Teknia is able to rapidly adapt to a changing market with its technological and product specialization.



## Strong financial profile

Teknia follows a strict investment, debt and working capital management to maintain its financial health and resilience.



## Increase company value

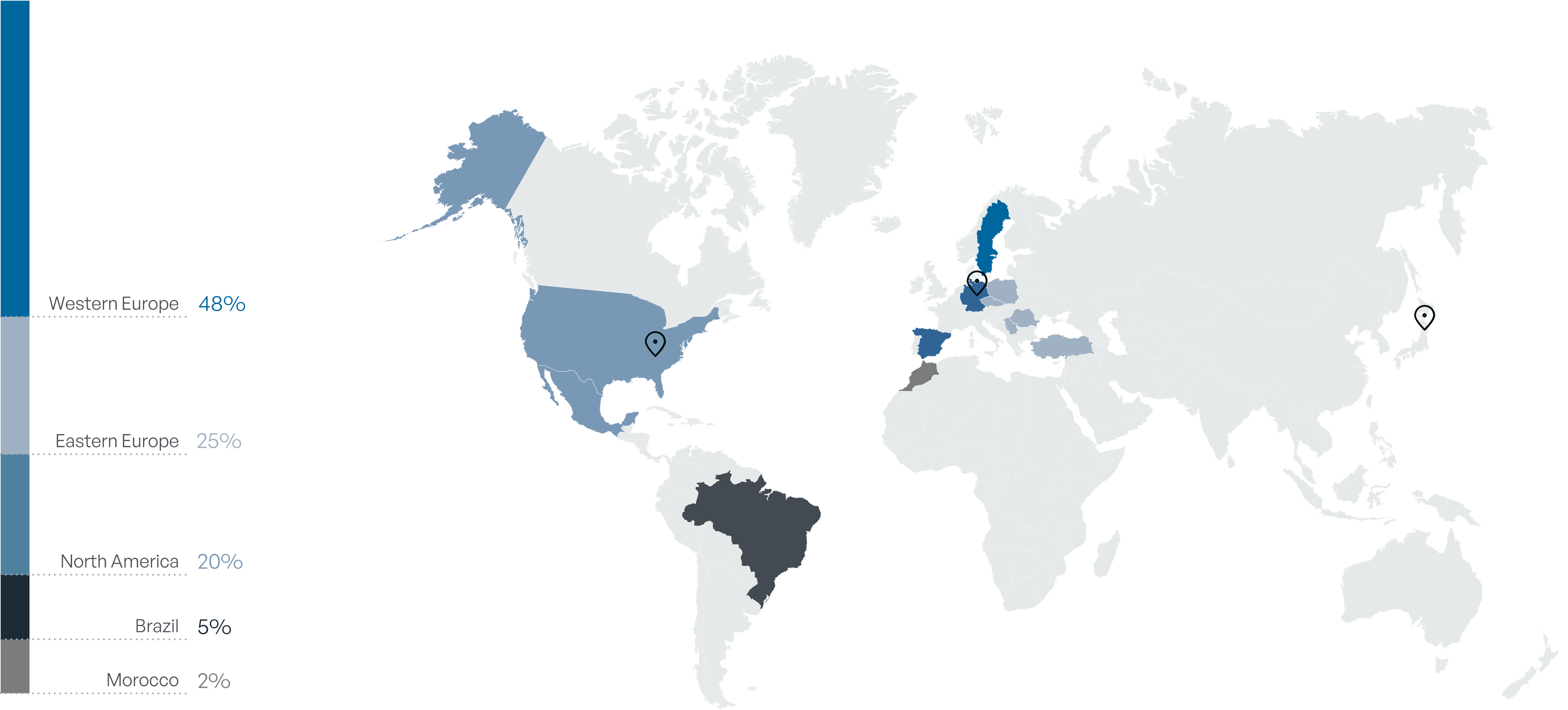
Boost Teknia's positive impact by increasing the company's value for all its stakeholders including investors.



## ESG Focus

Alignment of Teknia's corporate strategy and priorities with stakeholder expectations about environmental, social and governance factors







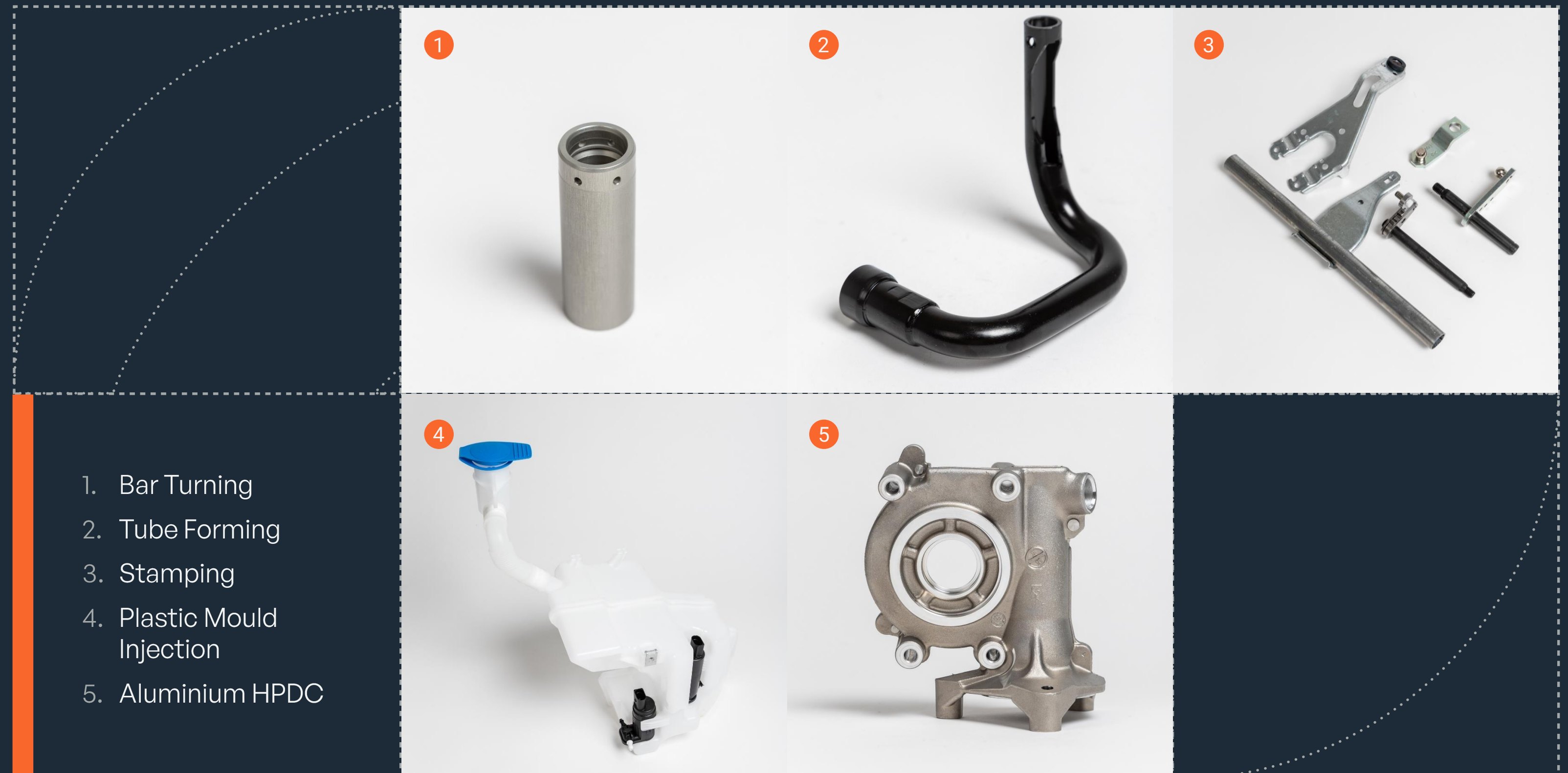
# Multi-Technological Supplier

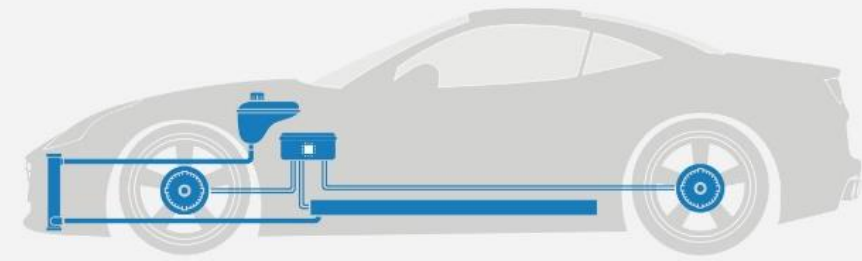
## Global reach

Service and support to our strategic customers worldwide to collaborate in their global programs both globally and locally.

## High quality and technical specialization

Technology expertise, product specialization, higher product quality and transfer our know-how and technologies.





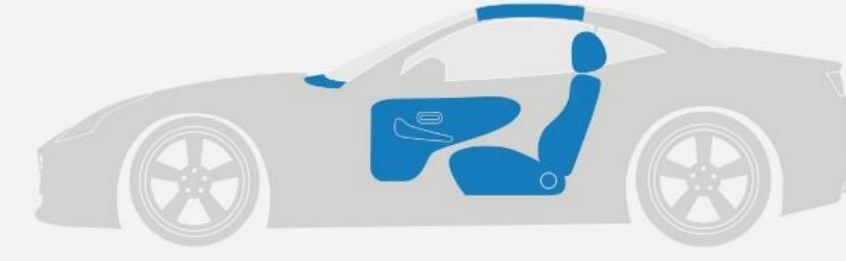
## New Mobility

Power Electronics  
Powertrain  
Thermal Management  
Battery System Components



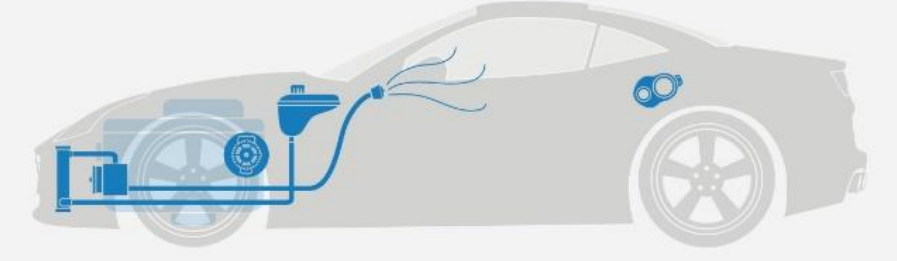
## Safety

Brake System Components  
Airbag Components  
Brake Pump & Valves  
Seatbelt Components



## Interiors

Seating Trim Components  
Interior Trim Kinematics  
Seating Structure Components  
Exterior Trim Components



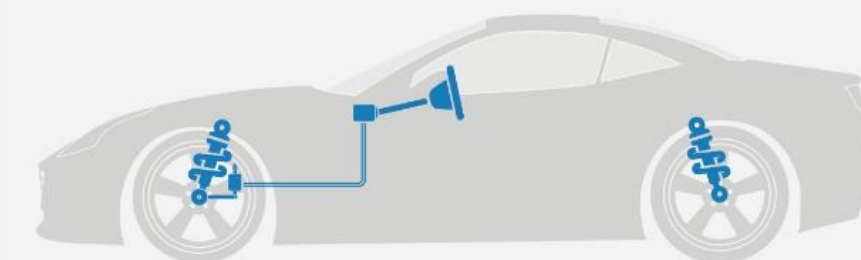
## Powertrain

Engine Components  
Climate Control Components  
Engine Cooling & Fuel System  
Engine Starter & Battery System



## Exteriors

Wiper System  
Wiper System Components  
Body in White Mechanisms  
Chassis Components



## Driving Comfort

Steering Column  
Suspension Damper  
Suspension Shock Absorber  
Steering Transmission

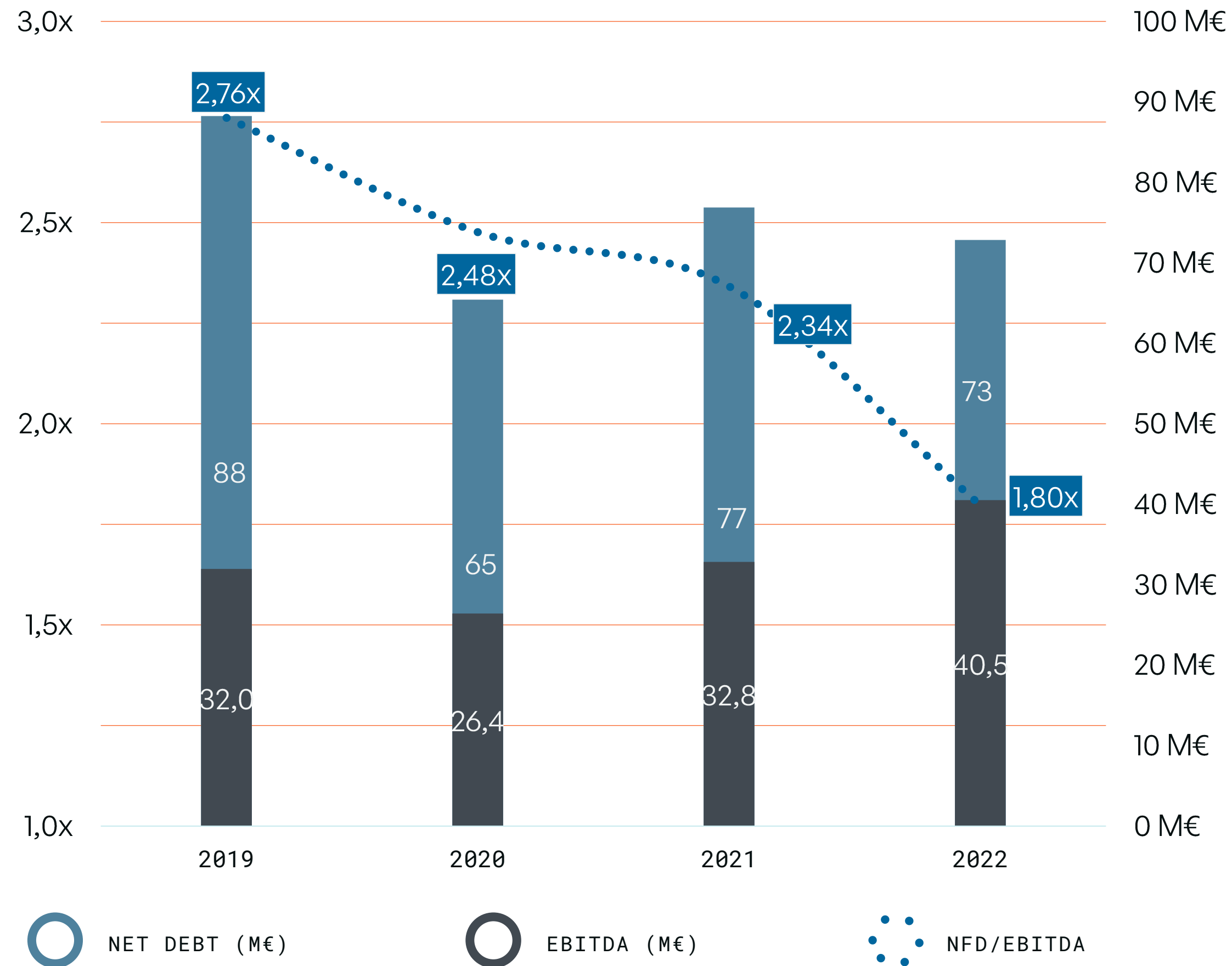


## Electronics

Head Lamp Frame  
ECU sensors & actuators  
Cable Channels  
Horn Connector



## Net Financial Debt & EBITDA



DATA SOURCE: AUDITED CONSOLIDATED FINANCIAL STATEMENTS 2021

1. Strong financial stability
2. Balanced conservative financial policy and growth support
3. Invest capacity to lead M&A operations
4. NFD contention and strength for the future
5. Reliability in crisis situations



## Teknia develops competitive state of the art processes to respond to client needs

The company operates highly specialized plants to design global processes for medium and large production series.



### 4 Technical centers

FOR NICHE PRODUCT CO-  
DESIGN & TAILORED  
EQUIPMENT

Design and develop strategic products in together with clients and adapt their design in Ampuero, Elorrio and Rzeszow and the production processes in Azuqueca.



### 2 Mould manufacturing centers

Design and manufacturing expertise for moulds in Ampuero and Rzeszow.



### Global engineering know-how

Ability to design and codesign in-house tailored equipment with its process improvement know-how.



## Enviromental



## Social



## Governance

### AMBITION

We want to offer our customers **carbon neutral products**, improving the efficiency of our processes, consuming 100% electricity from renewable sources and incorporating recycled materials.

We want to contribute to the **employment of vulnerable groups** through the promotion of quality education. As well as promoting the **development of talent** and the **conciliation** of our workers .

We want to **ethics, commitment and integrity** continue to guide our actions and decisions in the company, always meeting the highest international standards of transparency.

### PERFOMANCE

#### Reduction of:

- 25% emissions ratio vs. 2021
- 31 % renewable electricity consumption
- 6% water consumption vs. 2021

In 2022 we increased our social investment by 30% compared to 2021 to generate positive impact on approximately 8,000 people, directly and indirectly.

34% women in the workforce, 7% higher than the sector average.

Teknia's **Code of Conduct** constitutes the common framework in terms of ethics and regulatory compliance.

- Establishes the principle of due diligence for the prevention, detection and eradication of irregular conduct
- Zero tolerance for fraud and bribery
- Member of United Nations Global Compact

### SUSTAINABLE DEVELOPMENT GOALS





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## Javier Quesada de Luis

Javier Quesada de Luis is Managing Director of Teknia as of March 2022. He also represents the family, which owns the company, as a member of the Board of Directors.

His career has been linked from the beginning to Teknia, the company founded by his father in 1992, and in which Quesada de Luis has been working for more than 15 years. Since 2007 he has been working on the international expansion of the company, achieving different goals such as the opening of sales offices in Germany (2007) and the United States (2013), which are key for the group today.

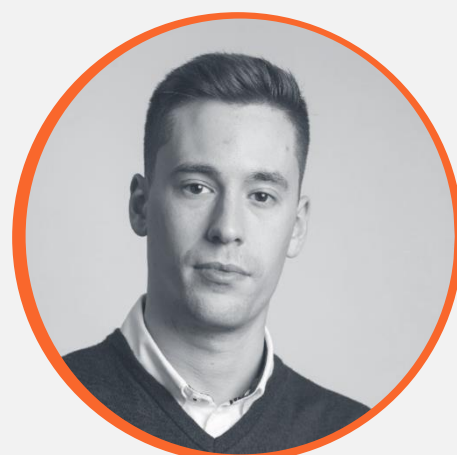
During his career in the company, Javier Quesada has developed different management and leadership roles that have provided him with a great knowledge of Teknia and the sector thanks to his experience and close relationship with customers and in strategic operations and mergers and acquisitions. Javier Quesada de Luis has a degree in Business Administration and Management and an Executive MBA from IESE.

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**Gonzalo Prieto**

Communication, Institucional Relations  
and Sustainability Director



**Pablo Mora**

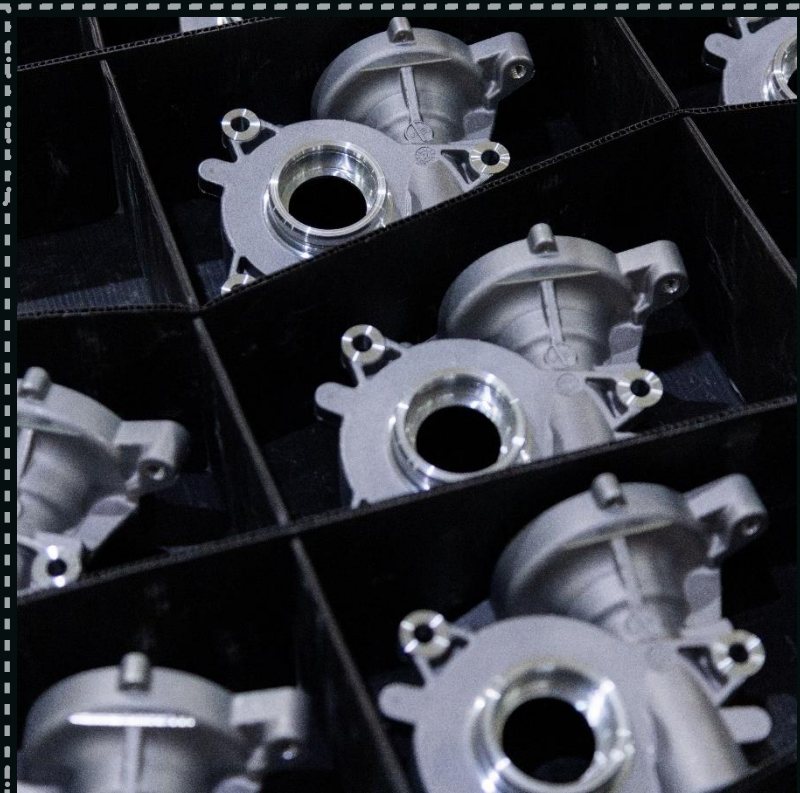
Communication and PR specialist





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[www.tekniagroup.com](http://www.tekniagroup.com)



2023

## Thank you for your attention

CONNECT WITH US

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Teknia

