

GROUP RESULTS

H1 2022

MADE BY
TEKNIA

DATE
JULY 2022



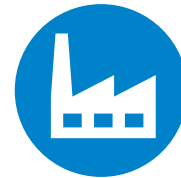
Founded in
1992

30 years' experience in
Automotive Sector



Markets
12

Presence in different
countries



Locations
22

Production sites



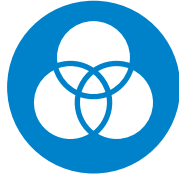
Technologies
5

Different state-of-the-art
technologies



Tech centers
4

Niche product design
& tailored equipment



M&A
20+

Companies successfully
integrated



Turnover
€324M

In 2021



People
3,237

Total staff
end of 2021

Turnover **€178M**
+2% vs 2021

Peak of sales despite the market downturn.

EBITDA **€14.2M**
-29% vs 2021

Decrease of profitability as a result of **inefficient pass-through of price increase** to the customer.

%EBITDA margin **8.0%**
-3.5 pp vs 2021

Moderate **EBITDA at budget level.**

LEVERAGE **x2.59**
x1.93 in 2021

Level of indebtedness increased slightly due to **funding for inorganic acquisitions at the beginning of H2 2022.**

LIQUIDITY RESERVE **€52.7M**
€50.2M in 2021

Strong liquidity reserve to face M&A operations at short term

CAPEX **€5.9M**
3.2% o/sales

Balancing finance sustainability with **modernization and growth.**

DEVELOPMENT OF THE MAIN INDICATORS

	2020 H1	2021 H1	2022 H1
TURNOVER	116.5	174.5	178.0
EBITDA	7.0	20.1	14.2
%EBITDA margin	6.0%	11.5%	8.0%
EBIT	-0.2	12.8	6.7
%EBIT margin	-0.2%	7.3%	3.8%

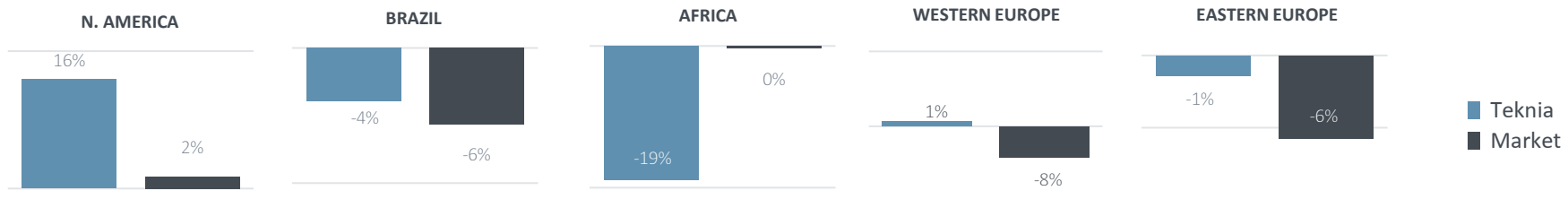
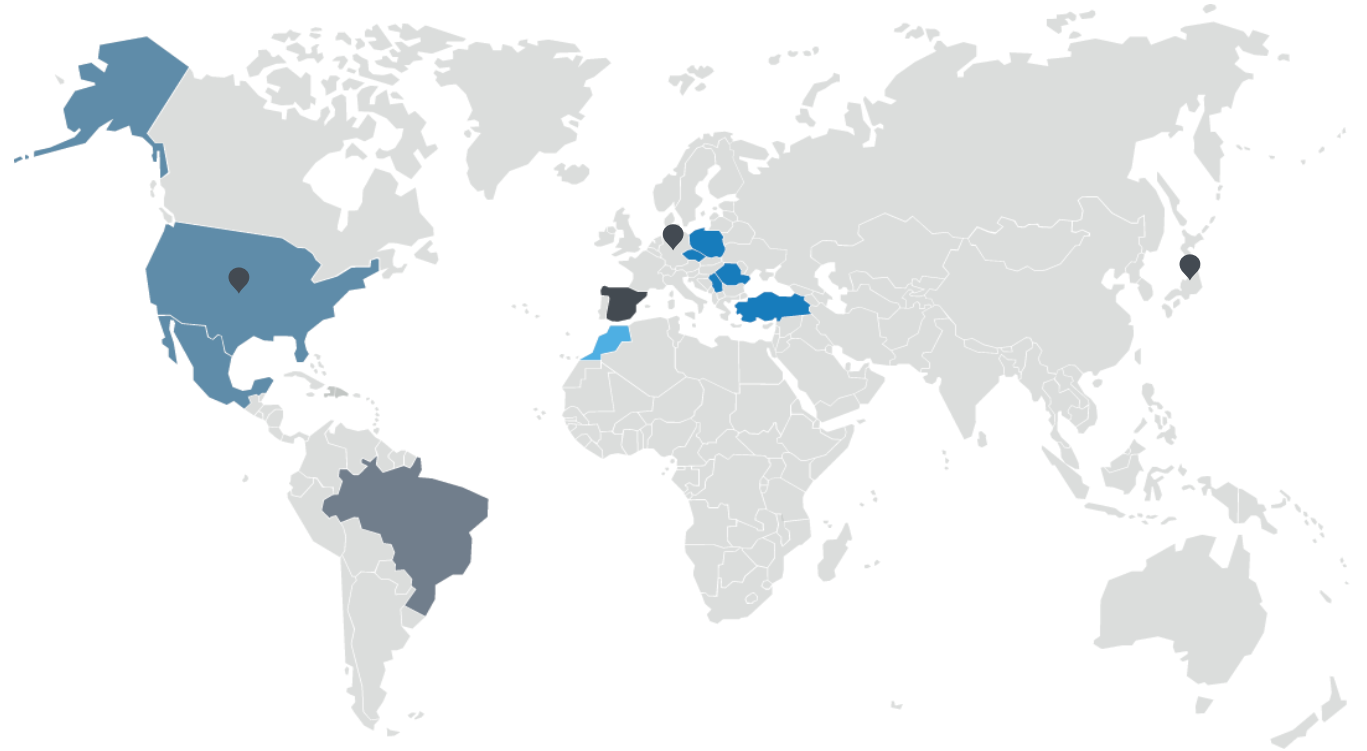
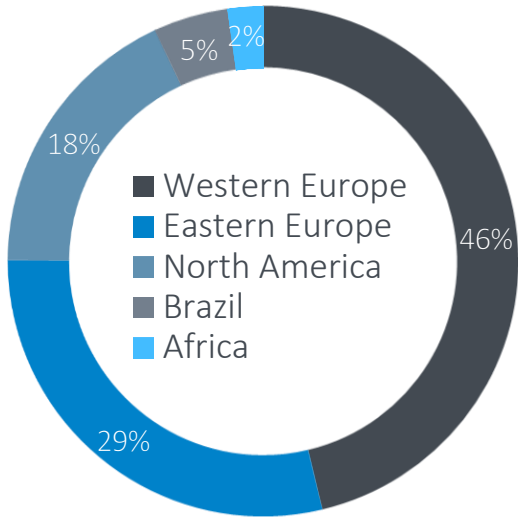
In € Million

Despite the continuity of production cuts in automotive sector due to semiconductors' shortage, sales of products manufactured by TEKNIA continue to grow.

The increase in General Costs due to stagflation, the outbreak of the war in Ukraine and the tensions in raw materials and energy, especially at European level, has not been completely transferred to customers which caused a loss of margin that is expected to be recovered in H2 2022.

H1 2022 Real parameters achieved by Teknia are in line with (and sometimes exceed) budgeted levels.

PRODUCTION BY LOCATION



Teknia's turnover grew by 2%, outperforming the market, that decreased 3%, by 5 pp.

Strategic acquisition of the first factory of the Group in Germany

Named as Teknia Stuttgart it is strategically situated to serve the customers in the area



The facility has more than 100 employees and a turnover of around 24 million euros in 2021

The new plant, renamed Teknia Stuttgart, specializes in bar turning to produce various high-end suspension components

The relevance of this type of components for all types of vehicles secures the plant's growth potential and will suppose additional resources for the Group



Thank you for your attention

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